



INDEPENDENT POOL & SPA SERVICE ASSOCIATION, INC.

Sacramento, CA 95865

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IPSSA Board of Regional Directors Meeting Minutes from November 11, 2023

BORD Members Present:

David Hawes, Region 1
Eric Nielson, Region 3
Rick Morris, Region 4
Michael Denham, Region 5, CFO
Scott Peterson, Region 6
Michael Harris, Region 7
Linda Cross, Region 8
Rick Beaubouef, Region 9. Assistant CFO
Gary Heath, Region 10, Secretary
Todd Starner, President, Region 11
Casey Gardner, Vice-President, Region 12

BORD Members, Directors-Elect

Jason Hilton, Region 1
Max O'Brien, Region 2
Aden Dunne, Region 7
Paulette Hester, Region 11

Contract Staff present:

Rose Smoot, CAE, Executive Director

Absent:

Beau Braisher, Region 2

1. Call to Order and Anti-Trust Declaration

Starner called the meeting to order at approximately 10:15 a.m. PDT
Attendees were read Anti-Trust declaration.

2. MSC: Consent Agenda

3. Executive Committee: MSC: Approve bylaws draft as presented. Action item:
Membership receive formal ballot to vote on bylaws changes.

4. **Finance Committee:** MSC: Approve budget as presented. Action item: Frank McDonald to increase dues in database and send out notice to member notifying them of the change.
5. **Membership Program Committee:** Award winners
 1. **Chapter of the Year, San Diego Metro-** Starner to notify chapter President of their award.
 2. **Pool Professional of Tomorrow, Aden Dunne-** Notified Aden at the BORD meeting.
 3. **Terry Cowles Lifetime Achievement, Region 8 Bill Goossen-** Region 8 Director Linda Cross to notify Goossen.
6. Planning Meeting action items.
 1. Insurance requirement as part of membership: Frank McDonald to update membership application to include verbiage that states. IPSSA to be named as additional insured on non-Arrow/HUB policies. Frank McDonald to send out a notice to all non-Arrow/HUB members asking them to provide their current insurance COI.
 2. Webinar series in 2024. Engage with David Hawes and PSATC to utilize their expertise on business acumen courses. Price of courses TBD.
 3. External relationships. NPC continue to define the relationship with IPSSA. Peterson, Hawes, Smoot and a representative from NPC to discuss relationship opportunities.Planning meeting discussion long range.
 4. Weekend of Inspiration to become revenue neutral.
7. New Business action: EX COM to review Arrow/HUB exclusive agreement and discuss with broker the agreement.

A motion was made, and MSC reached to adjourn the meeting at approximately 2:54 p.m. PDT