



**INDEPENDENT
POOL & SPA
SERVICE ASSOCIATION,
INC.**

PO BOX 254645
Sacramento, CA
95865
888-360-9505
888-368-0432 (FAX)

IPSSA Board of Regional Directors Meeting
Minutes from January 30, 2023
Virtual Meeting

BORD Members Present:

Ryan Ruminson, Region 1
Eric Nielson, Region 3
Michael Denham, Region 5
Michael Harris, Region 7
Rick Beaubouef, Region 9
Todd Starner, Region 11

Beau Braisher, Region 2
Adam Morley, Region 4
John Dixon, Region 6
Bill Goossen, Region 8
Gary Heath, Region 10
Casey Gardner, Region 12

BORD-Elect Members Present:

Rick Morris, Region 4
Scott Peterson, Region 6
Linda Cross, Region 8

Guests present:

Sandy Flores, Region 2 member
Ivan Vance, Region 3 member

Contract Staff present:

Rose Smoot, CAE, Executive Director

1. Call to Order and Anti-Trust Declaration

Starner called the meeting to order at approximately 4:31 p.m.
Attendees were read Anti-Trust declaration.

2. MSC: Consent agenda, included IPSSA Inc minutes and region minutes.

BORD Meeting date: Saturday, April 29, in person, Scottsdale AZ. Rooms are provided for you at the Hyatt Place, Old Scottsdale AZ, April 28-30, 2023. August 7, virtual at 5:00 PM PDT. Fall meeting TBD

Financial report as of December 31, 2022. Denham reported the following: Assets, \$1,906,229. Liabilities, \$91,149. Revenue, \$656,013. Expenses, \$576,316. Net Revenue, \$79,696.

Census report comparison 2021 and 2022: Denham reports the following: 2021: 2,580 and 2,004 regular members. 2022: 2,429 and 1,905 regular members.

Committee reports:

- Education: Gardner reported the following: Basic Training Manual-1, small amount printed for the Southwest Show.
- Executive: Starnier report the following: HUB Insurance Services/IPSSA Insurance Exclusive Agreement reached in December. **Action item: Smoot to send BORD the agreement. Completed January 30, 2023.**
Media camera, Nielson reported that he will send a check in the next couple of days to IPSSA National for the sale of the camera. **Action item: Nielson to forward check for the sale of camera to IPSSA National PO BOX for deposit.**
- Finance: Denham presented the 2023 budget with the following changes to employee dues at zero and a new category for Insurance Program royalty at \$4.00 per regular members. (Amount based on agreement between HUB/IPSSA)
- Membership Program: Harris presented two new and a revised Terry Cowles award for approval by the BORD. MSC: Chapter of the Year, Pool Professional of the Year and Terry Cowles Lifetime Achievement awards.

Insurance Report:

Arouesty reported on four (4) new claims: Pop-up pool claims. A pop-up pool usually occurs when a swimming pool or spa is drained, and high-water table exists it causes an upward force on the bottom of the shell. Outcome usually require demolition of old pool and construction of a new pool or spa.

New Business: MSC: East Valley AZ and Rockwell TX sick route plan approved.

Beaubouef asked for \$2,000 loan to reimburse San Antonio, TX chapter for expansion of a new chapter in El Paso TX. BORD sent request to membership program committee for further discussion.

A motion was made, and MSC reached to adjourn the meeting at approximately 6:40 p.m.

DRAFT