

THE IPSSAN



May 2023
Volume MMXXIII, Issue 5

The Independent Pool & Spa Service Association, Inc. exists for the mutual professional benefit and growth of its members and for the continued improvement of the pool and spa service industry.

Servicing Variable-Speed Pumps for Optimal Performance

By Jimmy Miller, Pentair



AS PLANNING FOR THE 2023 pool season begins, it is a good time to brush up on the fundamentals. Pool professionals face a rapidly evolving industry, and this includes a shift in variable-speed pump (VSP) technology. By preparing for servicing variable-speed pumps now, service professionals can feel confident in tackling common

challenges that may arise in the upcoming season.

MAINTAINING SAFETY

Whenever there is a concern about equipment, worker and customer safety is top priority. First, a thorough inspection of the pool pump containment area and any exposed plumbing should be completed. Service professionals should always

locate the main electrical circuit breaker panel to identify and confirm which breaker is designated for the pool pump before working on the equipment. A system should not be on when checking pipes or opening a pump, and the circuit breaker should be flipped so no power is going to the system before attempting any maintenance.

OPTIMIZING FLOW

Single-speed pumps are less energy efficient than variable-speed pumps. When servicing a pool with the latter, the first thing to consider is the flow rate. Flow rate, or the volume of water passing through the pump, is a critical calculation step to determine the proper water turnover rate to maintain clarity and sanitary conditions. The flow rate should also be tested and adjusted regularly to maintain pool conditions. Emptying debris, leaves, and

seeds from skimmer baskets regularly can allow pumps to work more efficiently.



Emptying debris, leaves, and seeds from skimmer baskets regularly can allow pumps to work more efficiently.

Variable-speed pumps are designed to run at the lowest flow rate necessary to maintain peak performance while saving energy. While every pool is different, variable-speed pumps do not need to run at full speed or a high flow rate all the time to do their job effectively—in fact, it is often the opposite.

A pump must accomplish two primary goals, the

Continued on page 8



COMMUNITY • EDUCATION • SUPPORT

IPSSA: Knowledge Through Community

Inside this issue

- | | |
|----------------------------------|------------------------|
| 10 Meet the IPSSA National Board | 30 New Products |
| 18 Cloudy Pool Water 101 | 32 Chapter Information |
| 20 Water Safety Month | 34 Associate Members |



INTELLICENTER[®]

POOL CONTROL SYSTEM

Ultimate pool management starts here.

Pool life just got easier.



SEE HOW
INTELLICENTER
WORKS FOR YOU

pentair.com/intellicenterhub



All indicated Pentair trademarks and logos are property of Pentair. Third-party registered and unregistered trademarks and logos are the property of their respective owners.

©2023 Pentair. All rights reserved. Pentair.com

INSURANCE COVERAGE FOR SWIMMING POOL BUILDERS, REMODELERS, & SERVICE TECHS SINCE 1982



Builders • Remodelers • Plasterers

General liability limits to \$3M

- Popped pools
- Excess limits to \$5M
- Business contents
- Tools & equipment
- Coverage available in 48 states
- Monthly payments
- Group discounts available
- Most subcontractor classifications
- A-rated carrier

Swimming Pool Service Techs

General liability limits to \$3M

- Popped pools
- Bodily injury from chemicals
- Property damage from chemicals
- Optional faulty workmanship
- Haz-mat clean up incl. auto spills
- Communicable diseases
- Individual & group policies
- A-rated carrier

Endorsed insurance provider to



Advocacy. Tailored Insurance Solutions. Peace of Mind.

(800) 833-3433

www.arrowinsuranceservice.com



Hello IPSSA Nation!

AS I AM PREPARING FOR MY QUARTERLY Region 11 meeting, I was reflecting on the friendships I have with past and present BORD members, with my Region board and with members in my Chapter. In my 30+ years in the pool industry, I have realized how important friends with others in the pool industry are in all aspects of my business and personal life.

Early on I at first was very competitive with other service techs in my area. My wife once mentioned to me not to worry about others, to take care of your "house". Meaning my customers and that there are enough pools to go around. With her comment I realized that I needed to adjust my attitude, to learn from other service techs, those with more experience in order to continue to grow my in the pool industry and my business. Often these friendships have even helped remain sane during those tough weeks when nothing seems to be going right. For instance, you're behind on your schedule, customers are complaining and so on. We have all had those weeks. Then I talk with another service tech who shares the same or bigger issues and I leave the conversation not feeling so bad about my week. Now after 30+ years I am one of those experienced guys that members

Things to do in May

- **National Water Safety Month**
Promote Water Safety and Drowning Prevention
- **Algae Control**
- **Specialty Chemical Maintenance**
- **Change Hoses on Liquid Chlorine Feeders**
- **Truck Maintenance**
- **Evaluation of Fuel Consumption Needs**

from my Chapter come to with "how to" questions or with their tough week stories. Those tough week stories lead to talking about other topics of your business, about your family or Lightning hockey. The next thing you know you forget about the tough week; you are enjoying the conversation and the friendships you are building. IPSSA is more than just an association to provide insurance, education, etc., it is also a venue for camaraderie, the ability to build friendships with other members and the various business reps in the pool industry. If you are not involved with your Chapter, you are missing out on something that is more than you or your business.

As I finish this article, I must remind you and mention the membership drive of signing up five new members per month per Region. I would love to hear how your Chapter and Region are doing. That's all for now. Remember to wear your sunscreen and have fun!

Best,

Todd Starner

The IPSSAN

Associate Management Team

ROSE SMOOT IOM, CAE
Executive Director

rose@ipssa.com

Duties: Requests to and from BORD, associate member relations, governance information and requests for documents, IPSSA sick route oversight, Education Fund guidelines, grievance information, chapter governance tools, IPSSA.com website updates

PENNY GAUMOND
Resource Manager

888-360-9505 x2

info@ipssa.com

Duties: Trade show materials requests, table top material requests, administration of water chemistry certification exam, process orders from chapters for sick route coverage cards, IPSSA merchandise & book order fulfillment

MICHELLE HARVEY
Project Associate and
IPSSAN Editor

michelle@ipssa.com

Duties: Associate member relations, IPSSAN content, IPSSAN advertisements, social media posts, website updates

Member Services & Finance Team

FRANK MCDONALD
Finance Director

frank@ipssa.com

Duties: Oversees day-to-day membership transactions and accounting. Prepares IPSSA financial reports, chapter shares and census report

ALISON THOMPSON
Membership Assistant

Phone: 888-360-9505 x1

Fax: 888-368-0432

memberservices@ipssa.com

Duties: Membership applications, transfers, cancellations, change of address or contact information, auto-pay sign up or one-time payments, chapter rosters and chapter officer updates

ACCOUNTING

888-360-9505 x1

accounting@ipssa.com

Duties: Invoicing members, process payments, processes (financial) tax data, Swim Fund, track members that are water chemistry certified

Insurance Billing

insurance@cramerpcpa.com

Phone: 844-574-1134

Fax: 888-811-4502

PO Box 2934, Rocklin CA 95677

From the Makers of the Red Baron

New!

FENIX

Fast & Easy Replacement Parts!

★★★★ DURABILITY BY DESIGN Since 1961 ★★★★★

PURITY POOL
www.puritypool.com

MADE IN THE USA

Clearly Better[®] for Shock



Nothing out-performs
liquid HASA **Sani-Clor[®]**
for regular shock.



Beating out solids—liquid sanitization
is trending for simplified pool care.



Hasa.com

LEARN MORE



HEY RAY!

Ray Arouesty, Senior Vice President of Arrow Insurance Service, a division of HUB International Insurance Services, answers commonly asked insurance and liability related questions from pool service professionals.

QUESTION:

My customer has asked if I could provide a bubble-style floating pool cover. I've heard that we aren't insured for selling bubble covers. Is this correct?

ANSWER:

There is no exclusion pertaining to bubble covers, however you may be assuming an additional liability if you choose to provide a cover. Bubble covers can be a drowning hazard for two reasons: (1) drowning person is not visible under the cover and, (2) it is difficult to escape from under a cover. The family of a child or adult who drowns under a floating cover may claim that the pool tech sold a dangerous product and failed to give adequate warnings advising of the risks involved with the product. Wrongful death lawsuits seek large damages, often above insurance limits. I'd think twice before selling a floating cover in light of these risks. ■



Ray Arouesty
SENIOR VICE PRESIDENT
ARROW INSURANCE SERVICE
A DIVISION OF HUB INTERNATIONAL
INSURANCE SERVICES

[IPSSA Insurance](#) | [Arrow Insurance Service](#)
805.955.9530
Ray.Arouesty@HubInternational.com



IPSSA Code of Ethics

AS A MEMBER OF THE Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.



Resource Corner

IPSSA Members Retrieve the Arrow/HUB Insurance Claims Report, via IPSSA Member Portal under resources. If you can't find it there, check out the IPSSA Chapter toolbox, it will be waiting for you there.

The IPSSAN

Official Publication of the Independent Pool & Spa Service Association, Inc.

P.O. Box 254645
Sacramento, CA 95865
888-360-9505
www.ipssa.com

IPSSAN EDITOR

Michelle Harvey
editor@ipssa.com

EXECUTIVE EDITOR

Adam Morley

DESIGN AND PRODUCTION

PoolPro Magazine

Please contact editor@ipssa.com to obtain the deadline for submission of articles each month. Material submitted late will be considered for the following month.

Copyright ©2022 Independent Pool and Spa Service Association. All rights reserved under state, federal and international laws. No part of this publication may be reproduced by any mechanical, photographic or electronic process, nor may it be stored in a retrieval system, transmitted or otherwise copied (except members of the Independent Pool and Spa Service Association may copy all or part of this publication exclusively for personal use or use in the operation of that member's pool and spa service business other than a publication) without prior written permission from the publisher. For permission to make photocopies, contact the IPSSA Management Office at 888-360-9505, x2.

Editorial Content: The editorial contents of this publication are educational and informational in nature, and not intended as minimum standards, or legal or other professional advice. The Independent Pool and Spa Service Association has endeavored to include appropriate and accurate statements but disclaims any and all warranties and/or responsibility for the statements or their application. Users should confer with their professional advisers for specific input and assistance concerning their respective projects. Any expressions of opinion or perspective by authors of articles included in this publication are not necessarily those of the Independent Pool and Spa Service Association. Advertisements: The inclusion of commercial advertisements in this publication constitutes neither a recommendation nor an endorsement of the product or service advertised. Although IPSSA will not knowingly publish a false or misleading advertisement, no attempt has been made to verify the contents of advertisements included in this publication unless other than as set forth in writing by IPSSA.

FLEXES BETTER.

The TriStar XL is a game changer for large residential pools, feature-rich pools or complex pool pad configurations. Engineered for performance and versatility, the TriStar XL delivers increased flow from extra-large 2.5" x 3" unions, while the removable strainer housing allows for more adaptable pump configurations and the oversized strainer basket reduces cleaning and maintenance.

POWERFUL DESIGN. VERSATILE PERFORMANCE.



TRISTAR® XL HIGH PERFORMANCE
VARIABLE-SPEED PUMP



Scan the code to
learn more.

 **HAYWARD**[®]
We Build Better.[®]

Servicing Variable-Speed Pumps

Continued from front page

circulation of chemicals and the skimming of debris. The pump can run at a low flow rate (or speed) for a lengthy period to circulate the chemicals and turn over the water throughout the day. While the low speed is effective at circulating chemicals efficiently, it would not do a sufficient job skimming the pool. As such, the pump will need to be programmed to run at a higher flow rate for short periods throughout the day to generate more surface water movement from the return jets and allow the skimmers to collect floating debris from the surface. Finding the optimal flow rate is both an art and a science and should be considered carefully when servicing a pool.

TACKLING DEBRIS

If the pump's speed and flow rate have been adjusted but a customer is still experiencing a lot of debris in their pool, the return jets should be checked. Return jets, sometimes called eyeballs, need to be arranged near the surface of the water to optimize circulation. Improved circulation at the surface allows leaves and debris to be skimmed before they sink.

Seasonally, especially around the end of summer into fall, pool owners start experiencing more leaves, seeds, acorns, and debris in their pools. This debris has the potential to fill a skimmer basket quickly. It is important to check the basket as often as possible for blockages as well. Blockages add friction to the pool system, and added friction means higher energy usage and costs. Keeping baskets empty allows pumps to work more efficiently to get the job done.

Watching for water leaks
Watching for and mitigating leaks is crucial to maintaining a variable-speed pump for years to come. Water leaks can be caused by a variety of factors, such as putting extra stress on a pipe when servicing the filter, accidentally leaning against a piece of plumbing, and even aged O-rings. In areas with changing temperatures, not draining the pipes effectively and subsequent freezing and thawing can also create leaks.



Unlike single-speed pumps, pool servicers may see air near the basket of variable-speed pumps; this is normal and does not necessarily hint at an air leak. The pumps pictured here have an acceptable amount of visible air inside the basket area.

If a pump is experiencing a water leak, it is helpful to slow down or stop it to see if the

leak can be traced to its origin. Often water leaks leave trace mineral trails which can be a helpful clue to follow. Another common source of a water leak is the pump's mechanical seal; if it is worn out, a leak may appear in the middle of the pump and likely in front of the motor. However, if the mechanical seal is intact and the source of the leak cannot be determined, additional parts to investigate are the filter band clamp and the filter O-ring.



The impeller, which is located behind the skimmer basket, can be clogged by debris. Listen for noises while servicing the pump, as these may hint at a clog. For improved performance, keep the pump strainer basket clean.

RESOLVING AIR LEAKS

An air leak is just as concerning as a water leak. Professionals

may notice air in the strainer basket on the suction side of the pump. On single-speed pumps, the basket area would generally be full of water. Since variable-speed pumps run at lower speeds and flow rates, one may see air in the basket area, however, the air is not something to be alarmed by, nor is it a sign of a leak as it would have been with single-speed pumps. Air in the basket area generally means the amount of water going out of the pump and the amount of water coming in have reached an equilibrium.

So, how can one be sure there is an air leak? Running a quick-clean cycle is a good test. Quick-clean cycles run the pump at high speed. If, while the program is running, the strainer basket fills up with water, a professional can be confident the air was sucked out and there is no leak. However, when running at a high speed, air bubbles appear and the lid fills with air, it may indicate an air leak. Another simple way to test is by running a garden hose along

SAFETY AND QUALITY YOU CAN DEPEND ON.

A automatic safety cover is the best solution.

- **Protection:** Keep your pool-and your family-secure
- **Convenience:** Easy to operate. Easy to own.
- **Savings:** Spend less money-and use less time.
- **Design:** Build the right cover for your pool.

Parts availability for all cover brands.

AVAILABLE in UT, WA, ID, MT, NV, AZ, CA, WY, CO and MEX.

mizu
POOL COVERS

www.getmizu.com | info@getmizu.com | (385) 213-1526

the plumbing leading into the pump to see if it changes what is going on in the viewport.

Air leaks can be caused by a variety of factors. The ground shifting during changes in the seasons, fluctuating frost lines, or even ultraviolet (UV) rays that break down the components in the polyvinyl chloride (PVC) can all lead to an air leak. A cracked, stretched, or aged O-ring is also a common cause of an air leak and is often a relatively cheap fix. Replacing the O-ring, cleaning the groove it sits in, and applying a new coat of lubricant can often do the trick.

If the O-rings appear to be intact but an air leak remains, check the pump's PVC plumbing. Over time and when exposed to the elements, the epoxy seal can become brittle and less effective. If an air leak stems from the plumbing, caulk can patch the crack, or the plumbing may need to be re-glued.

While leaks happen, steps can be taken to help avoid them. For example, protecting pumps from the heat by ensuring they are shaded from the sun and have ample ventilation. They should also always be protected from dirt and moisture.



Proper service and maintenance of variable-speed pumps can help protect longevity and mitigate the risk of common problems. Understanding variable-speed pumps can help pool service professionals feel confident in tackling common challenges.

INSPECTING THE IMPELLER

The impeller is the heart of a pool pump and allows it to do its job effectively. An impeller

is attached to the motor shaft and spins the water inside the pump. As the impeller spins, it energizes the water, increases the pressure, and makes the water move.

Keeping the pump strainer basket clean is critical to the performance of an impeller. If the basket is not cleaned properly and is full of fine debris such as sand, it can decrease the performance and even clog the impeller so it cannot start. In addition to checking the basket, service professionals should note any noises from the pump. A noise may indicate debris is stuck in the impeller.

Fortunately, modern variable speed technology, available with select pumps, allows professionals to gather feedback on the equipment in real-time via an app which helps professionals diagnose and fix problems more effectively. For instance, if a pump sends an alarm that the impeller cannot turn, the pump will have to be taken apart and examined more closely.

While examining the pump, the mechanical seal between the impeller and the motor should be checked, as it can be a common source of water leaks. If leaking, water would likely show up as a puddle forming in the middle of the pump, just in front of the motor. While a mechanical seal typically has a life expectancy of a few years and may wear out, if it is still intact and the impeller is still not working, one can also check the clearance between the impeller and the diffuser for possible debris buildup in the tight channel.

MITIGATING MECHANICAL ISSUES

The capacitor was a chief source of mechanical issues in single-speed pumps with induction motors. Now,

however, variable-speed pumps are run with a drive on top as a mechanical inverter. While drives tend to be trickier to troubleshoot, there are things a professional should check for if experiencing a mechanical issue and an unresponsive drive.

If a drive is not working, always check the power first. If the power is on and the pump offers IoT (Internet of Things) connectivity, check to see if it is connected to the internet. Today, many pumps include technological advances that allow them to be controlled by an app, making remote monitoring possible and troubleshooting more streamlined.



Modern variable-speed app technology empowers professionals to gather feedback, diagnose issues, and address problems more effectively.

While servicing a drive is notoriously complex, a pump that connects with an app allows a professional to diagnose a problem more easily. Select apps will alert a professional to alarm codes which can help them pinpoint the issue. If given an alarm code, a pool professional should reference the manufacturer's website or the product manual to determine the appropriate next steps.

As the industry continues to evolve and products become more connected, professionals may be able to remotely receive alerts notifying them of issues with the equipment at their customers' pools. This real-time monitoring can help service professionals proactively address problems before they escalate.

Depending on the alarm code, they may even be able to bring a part with them that could fix the problem on the first trip—helping professionals accomplish tasks in just one visit, rather than several, further saving time and resources.

OPERATING OPTIMALLY

Pool professionals must train the homeowner on the capabilities, functions, and maintenance needs of their variable-speed pump. While it can feel counterintuitive to some pool owners, operating the variable-speed pump at the slowest speed and flow rate possible to get the job done right is key to achieving clearer water. To ensure energy savings are actualized, the homeowner should understand that lower speeds and flow rates will provide adequate filtration for their pool.

By operating optimally, the temperature of the drive will decrease, allowing the electronic components of the pump to last longer. Additionally, operating a pump at the lowest speed and flow settings for the pool causes less mechanical wear to the machine.

By diligently maintaining variable-speed pumps, a pool professional can help mitigate common challenges before they arise. Not only can proper service and maintenance protect the longevity of the equipment, but it can also help save pool professionals and their customers time and money over time. ■

Article first published by Pool & Spa Marketing on January 19, 2023

ABOUT THE AUTHOR

Jimmy Miller is the senior engineering technical lead in new product development specializing in pool pumps at Pentair. He has been with the company for more than 16 years. Miller started in the pool industry in 2005, working in the new product development department on variable-speed pool pumps.

Meet the IPSSA National Board



RYAN RUMINSON
REGION 1 DIRECTOR
NORTHERN CALIFORNIA

It all started in 2013. My neighbor asked me to help him with filter cleans and worked out perfectly since my job was at Applebee's at night bartending at the time. Two months later we started Blue Curl Pool Service and I graduated with a BS degree in Business Management. My wife Heather has helped our business grow a lot through the years doing filter cleans and handling routes. We now have eight kids, five of which we adopted, which means Heather is extremely busy with the children and is unable to help out in the field as much as she would like to. We love doing what we do and enjoy being a part of IPSSA. The IPSSA community has given us a wealth of knowledge and comradery.

Ryan currently serves on the IPSSA Finance Committee and is Co-Chair of the IPSSA Marketing and Outreach Committee. Region 1 includes the Capital Valley, Delta, East Bay, East Contra Costa, El Dorado, Elk Grove, Gold Country, Modesto Central Valley, Sacramento City, Tracy and West Placer chapters.

BEAU BRAISHER
REGION 2 DIRECTOR
CENTRAL CALIFORNIA

I have chosen not to write a long Bio on myself, because I feel it's not about me



and my 20 + years in the swimming pool industry. My focus is on YOU, our current IPSSA members and providing you with any help you may need. My other focus is growing our current membership and guiding them to be productive IPSSA members. I thank you for taking the time to read this and I hope that I'm able to represent Region 2 in a professional and productive manner.

Region 2 includes the Bakersfield, Central Coast, Conejo, Conejo Valley, Fresno, Santa Barbara, Ventura and Visalia chapters.



ERIC NIELSON
REGION 3 DIRECTOR
NORTH LOS ANGELES COUNTY

Eric was born in a small town in central Utah in 1959. He moved with his family in 1963 to the San Fernando Valley, where his father was an aerospace engineer working on the Gemini and Apollo programs. While growing up in the "valley," he spent his summers on the ranch in Utah raising Alfalfa, Cattle, Sheep, and Turkeys. There he developed his love for the outdoors, hunting, and fishing which are continued

passions to this day. In 1974 started helping a neighbor who was a pool man with a route in Beverly Hills and has continued, for the most part, in the pool business since then. Starting Willow Creek Pools, a service, and construction company, in 1982, it has focused on high-end residential and commercial pools in the Beverly Hills, Bel-Air, and Malibu areas. He also owned a wholesale pool distribution house for several years and sold it in 2015. He joined IPSSA in 1983 and has held multiple positions, including chapter president, and serving on the BORD from 2002-2004, serving for a year as the IPSSA president in 2003. He has served on many boards in the industry for decades, including positions on the CPSA Board and as a Director of the Western Pool and Spa Show. Eric was honored to receive the Terry Cowles award in recognition of his service to the industry. His charity work is not limited to the pool industry and includes serving as a Boy Scout Scoutmaster for 14 years and leading a Hollywood Celebrity event that raised money for the Wounded Warrior Project. He and his wife Patty recently celebrated their 40th wedding anniversary, and he credits her with any accomplishment he has ever had. They have two children and four grandchildren who are the joys of their lives. Eric has always loved the ideals of what IPSSA stands for and hopes to help it grow and prosper into the future.

Eric currently serves on the IPSSA Education Committee. Region 3 includes the Antelope, Diamond

Bar, Foothill, San Fernando Metro, San Fernando Valley, San Gabriel Valley and Santa Clarita Valley chapters.



RICK MORRIS
REGION 4 DIRECTOR
SOUTH LOS ANGELES COUNTY

Rick was born and raised in Southern California. He and his wife Marsha of 29 years reside in his hometown of Gardena and have three children together - Brendon, Ryan, and Kayla. He has served over 20 years as a leader and director on a church board for a local kids' club. Rick has always enjoyed working with the youth. Rick worked in the sales field for several years and after downsizing and reorganizing a few times, he went into the pool service business by purchasing 40 pools in 2005. He joined IPSSA on his one-year work anniversary date, became President of Southbay chapter after 4 years in 2009-2013 then again as Chapter President from 2019 to current. He also concurrently served as Secretary / Treasurer for Region 4 from 2019 to 2022. He holds a contractor license C-61/D35, a L.A. County health Dept License and is CPO Certified. Rick stated, "This has truly been a satisfying career in growing and learning the pool trade with other great guys. I've enjoyed taking care of our clients, whether commercial

Continued on page 12



**Since 1984 —Employee Owned
Specialists in Swimming Pool Safety Products**

The employee owners at **Pool Covers, Inc.** are committed to great customer service for you and your clients!

Know that when you refer your clients to us they do not need to shop anywhere else. Pool Covers, Inc. employee owners will not only provide **superior customer service** but will provide you with the most innovative products to make your clients pool safe. We offer child safety fencing as well as safety swimming pool covers. Our style of “one stop shopping” makes it faster and more convenient for you and your clients.

Remember, for every client you refer that purchases a safety product from Pool Covers Inc., you will receive a referral check. We here at Pool Covers, Inc. appreciate you and your business!

Pool Covers Inc. providing quality safety products and service in Northern California for over 30 years.

Call us at 800-662-7665 with your referrals!

Save Lives, Save Water, Save Heat, Save Money!

Sparkling clean water *everyday*

... improving your pool and spa water experience since 1982



Ozone acts as a primary oxidizer, not as a disinfectant or biocide. Disinfection is achieved by maintaining a free available chlorine or bromine residual. Because Ozone is a more powerful oxidizing reagent than chlorine, Ozone reacts with organic or nitrogen containing compounds faster. Ozone does not combine with other compounds; instead, it causes the organic and nitrogen compounds to break apart. The smaller molecules are more water soluble, and some can even gas-off. Amine compounds are altered so that they no longer combine with chlorine. Ozone stops the buildup of chlorinated organic and amine compounds and does not form combines.

To summarize, chlorine's biocidal and residual properties are excellent, and in pool and spa water, chlorine is the primary biocide and the free available residual. Ozone is the primary oxidizer. Ozone increases chlorine's effectiveness as a biocide and residual.

Without Ozone, the homeowner uses much more chlorine to keep a free available residual and requires “superchlorination” or “shocking” compounds and other specialty chemicals to treat problems caused by pool oxidation by chlorine.

UltraPure

WATER QUALITY INC.

UV OZONE GENERATORS

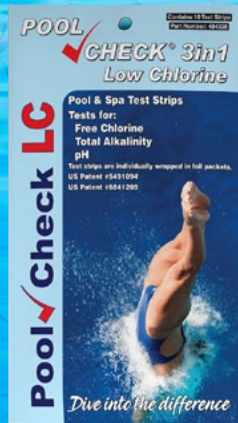
Toll Free: 877.281.7603

www.waterquality.net

USING ALTERNATIVE POOL SANITIZERS?



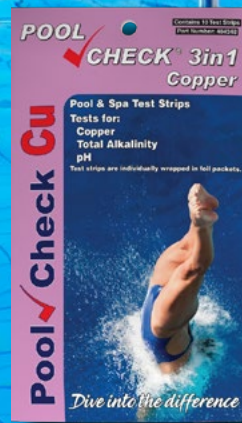
SALT



LOW CHLORINE



BORATE



COPPER



OZONE

TEST WITH THE BEST!



sensafe.com • its@sensafe.com • 800-861-9712 • Industrial Test Systems, Inc.

SENSAFE **ITSSENSAFE**

Meet the IPSSA National Board

Continued from page 10

or residential and having the freedom and time to spend helping others grow in their business as well.”

Rick currently serves on the IPSSA Membership Committee. Region 4 includes Central Los Angeles, East Long Beach, South Bay, West Side and Whittier chapters.



MICHAEL DENHAM
REGION 5 DIRECTOR AND
IPSSA BORD CFO
ORANGE COUNTY

Mike and his wife Patti live in Huntington Beach where Mike started his business in 1986, which is the same year he joined IPSSA. Mike started volunteering at the chapter level as Treasurer, then eventually became Chapter President. Mike got involved at the regional level where he helped establish and became the first Treasurer of Region 5. In the years 2000 to 2002, he served on the BORD as Regional Director. While on the BORD he was Chairman of Associate Members and CFO. In 2002 Mike got involved with the Region 5 HOTT Show and has served as HOTT Show Chairman for the last sixteen years. He joined the BORD twenty years later and looks forward to helping solve the issues and challenges ahead.

Mike is the IPSSA CFO and serves on the Executive and Finance Committees. Region 5 includes the Anaheim, Central Orange County, Dana Point, Mission Viejo, Orange

Coast, Orange County Pool Professionals, Southwest, Surf City, Tustin/Irvine, and Yorba Linda chapters.

SCOTT PETERSON
REGION 6 DIRECTOR
INLAND EMPIRE

Scott serves on the IPSSA Marketing & Outreach Committee. Region 6 includes the Corona, Hemet, Menifee Valley, Ontario/Rancho Cucamonga, Palm Desert, Palm Springs, Redlands, Riverside and Temecula/Murrietta chapters.



MICHAEL HARRIS
REGION 7 DIRECTOR
SAN DIEGO COUNTY

Michael spent most of his childhood growing up in San Diego, CA. After graduating from Dartmouth College in 1983, he moved back to San Diego and worked in medical manufacturing companies for over 15 years in Quality Assurance and Engineering throughout San Diego and Tijuana, Mexico. After surviving his company's third merger acquisition, Michael decided to make a career change to the financial industry. Though it was rewarding helping people get out of debt, invest, and properly ensure families, he continued to search for other opportunities to create and own his own business. In the early 2000s, Michael began his adventure in the pool industry by helping his father-in-law who is a 30-year veteran of

the industry. As his father in-law's health declined, he continued to help while he acquired and built his own business. Soon, the pool industry became his primary focus and business of choice, serving both commercial and residential customers. He incorporated his business in 2015. He currently holds a C-61/D35 State Contractors license and is a Certified Pool Operator. Michael and his wife of 37 years, Tammy, have a son, Jacob, and daughter, Alexandra, who are both college graduates. Michael became an IPSSA member in 2009. He has served on the San Diego Chapter Board as a Vice President, and President.

Michael is the Chair of the IPSSA Membership Program Committee and a member of the Education Committee. Region 7 includes the Escondido, North County Coastal, Rancho Del Mar, San Diego, San Diego East County and San Diego Metro chapters.



LINDA CROSS
REGION 8 DIRECTOR
ARIZONA/NEVADA

It was 2005 and I was 55 years old in a high-pressure corporate job. My husband was in the same situation, and we found out that our daughter in Scotland is pregnant with our first grandchild. We know our corporate jobs wouldn't allow enough time to travel to Scotland, so we started looking for an early retirement and

needed some extra income until we could receive Social Security and Medicare. My brother-in-law- was in the pool business and President of the Capital Valley IPSSA. He convinced us to start our own pool tile cleaning business, which would allow some flexibility for travel. We moved from Alabama to Las Vegas, after determining a high volume of pools with calcium caked on tiles, and a low volume of businesses removing it. After sitting at a desk for 30 years, it was wonderful having a job outside in the fresh air. I also enjoyed my time interacting with customers.

The tile business fizzled during the Great Recession (2009) and we were faced with adding pool service, even though that would mean a little less time off for traveling to Scotland. I concentrated on pool service while my husband concentrated on tile cleaning. I became passionate about water chemistry, and read everything I could find about it, as well as took courses such as CPO.

I joined the Western Las Vegas chapter of IPSSA in 2011. During those 12 years, I have been President for eight years and Treasurer for two years. As President, I began shifting our meeting from vendor sales visits to vendors teaching us something, such as how to troubleshoot their product, or a National Plasterer Council member discussing aspects of pool start-ups or having a CPR class for the members.

This is my first year of my first term as Region 8 Director. I hope to continue to focus on Education, as well as the many other aspects and goals of the BORD.

Linda serves on the IPSSA
Continued on page 14

Crystal Clear Water with Less Chemicals

- Eliminates and Prevents ALL Types of Algae for up to 6 Months.
- Ideal for Salt and Chlorine Pools.



Blue/White Unit

Item #331001
7.5K - 20K gallons



Black/White Unit

Item #331066
20K - 30K gallons



POOLRxTM+
MINERAL TECHNOLOGY

#1 CHOICE OF POOL PROFESSIONALS

For more information go to poolrx.com

NSF

Certified to
NSF/ANSI/CAN 50

skedit

Built from a service company, customized for you!

- GPS Tracking & Route Optimization
- Text Chat & CRM
- Scheduling
- Online, Mobile Billing & MORE!

SIGN UP
for a
FREE DEMO

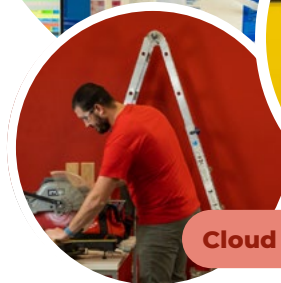
skedit.com

✉ info@skedit.com
in [linkedin.com/skedit](https://www.linkedin.com/company/skedit)

All-In-One



24/7 Support



Cloud Based



AVAILABLE ON ALL DEVICES



Meet the IPSSA National Board

Continued from page 12

Education Committee. Region 8 includes the East Valley, North Phoenix, Southeast Valley, Tucson, West Valley and Western Las Vegas chapters.



RICK BEAUBOUF
REGION 9 DIRECTOR AND IPSSA BORD ASSISTANT CFO TEXAS SOUTH

Rick Beaubouef was born in Houston, TX in 1977, but moved to California with his family in 1987. He's named after his father, who was a first generation poolman. Rick started working in the pool industry with his dad when he was 8 years old and started his first swimming pool company in 1998 in Austin, TX. Rick has been a member of IPSSA since 1998 and has served more than a decade in different chapter board positions for Austin, and North Austin Chapters. Rick also served as an Executive Board member for the Aquatic Professionals Education Council, until it was changed to the Texas Pool and Spa Coalition. Rick is father to two sons, Alex and Skyler, who he hopes to raise as 3rd generation poolmen. Being a native Texan, with California roots, Rick has a diverse perspective of the swimming pool industry and the challenges we face. Rick's motto is "Improve the industry, to improve our businesses, to improve our quality of life".

Rick is the IPSSA BORD Assistant CFO, serves on the Executive Committee, Finance Committee and the Marketing

& Outreach Committee. Region 9 includes the Austin, Clearlake, Corpus Christi, Hill Country, Houston, North Austin, North Houston, San Antonio and West Houston chapters.



GARY HEATH
REGION 10 DIRECTOR AND IPSSA BORD SECRETARY NORTHERN CALIFORNIA: SAN FRANCISCO/SAN JOSE BAY AREA

Gary was born and raised in California's East Bay; his family has deep roots in the area. After graduating from high school, he attended Sacramento State University where he received a BS in Business Administration. He and his wife Kelly have a daughter and live in Danville. Gary and his wife Kelly did not grow up in the pool business, they bought The Pool Doctor in 2010. After long successful careers, Gary in the Heavy Construction and Mining Equipment Industry, and Kelly in Pharmaceutical sales they decided to quit Corporate America and work for themselves. He currently holds a C61/D35 Contactors License and is CPO Certified. The Pool Doctor has been in business since 1956, he and Kelly are the fourth owners of the 65-year-old company. They cover the East Bay area and service hundreds of residential and commercial pools. In his spare time Gary loves to hunt and fish, and wishes he had more time for golf and has a vacation home in Twain Harte.

Gary has belonged to both the East Bay and then the Tri Valley chapters of IPSSA. He served as president of Tri Valley for several years prior to being elected to the BORD. He also has served on multiple HOA boards.

Gary is the IPSSA BORD Secretary and Chair of the IPSSA Marketing & Outreach Committee. Region 10 includes the Fremont, Mid-Peninsula, Monterey Coast, Marin/Sonoma County, Santa Clara Valley, Silicon Valley and Tri-Valley chapters.



TODD STARNER
REGION 11 DIRECTOR AND IPSSA PRESIDENT (FLORIDA/GEORGIA)

Todd was born in Parkridge, Illinois and has lived in Bradenton, Florida since 1970. Todd and his wife, Tina of 30 years, and have a very

Continued on page 16

The VacDaddy
POWERFUL PORTABLE POOL VAC

V2W
VAC TO WASTE SYSTEM

VACDADDY, EVEN BETTER WHEN YOU BUNDLE IT!






GRAB YOURS NOW!



WITH THE
**RIGHT
 TOOLS**
 YOU WON'T LEAVE
MONEY ON THE TABLE

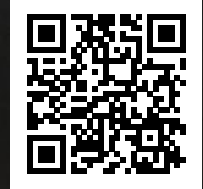
Fluidra's ServicePro rewards program is designed specifically for pool service companies and gives you access to the right tools, including marketing services, software, training and valuable consumer incentives — everything you need to grow your business.

Sign up now and unlock over **\$5,000** in value, including:

-  **\$50** Sign-Up Bonus
-  **5%** Off First \$5K
-  **\$200** Off Your First 5 VS Pump Purchases
-  **\$200** Off Your First 5 Automation Purchases
-  Plus **Many More** Exclusive Benefits



Sign up today!



FLUIDRA

©2023 Zodiac Pool Systems LLC. All rights reserved. ZODIAC® is a registered trademark of Zodiac International, S.A.S.U., used under license. All other trademarks are the property of their respective owners. 29926.10_AD

Meet the IPSSA National Board

Continued from page 14

accomplished daughter, Isabelle. Isabelle recently graduated from the University of South Florida with her master's degree in Higher Education, has taken a position as advisor of Student Government with Florida Polytechnic University and is engaged to be married in 2023. Todd started working with a pool company what was to be only a summer job while he was in college. That summer job turned into a full-time job, in a few short years he became the maintenance manager and in July of 1994 purchased that company and started his own business. Todd holds the State of Florida's RP, CPC and CPO contractor's licenses.

Todd joined IPSSA in 2006 after meeting Jim Romanowski. Jim was scouting Florida to expand IPSSA and Todd was looking for an alternative to FSPA which he is still a member of. Todd was looking for an organization that was only pool service orientated. FSPA is focused on both pool service and pool construction. IPSSA's national presence appealed to him and the IPSSA insurance was a great perk as well. Todd immediately became involved in IPSSA and helped formed the second IPSSA Chapter in Florida, the Sarasota Chapter. While Florida was a part of Region 9, Todd was the Florida Liaison, never missed a regional meeting and it was his personal mission to birth Region 11. Due to Todd's dedication, he won the Person of the Year Award for Region 9 in 2010. In 2012 Region 11 was approved, Todd became the first Director of Region 11 and served as the BORD's expansion chair. Todd served as the BORD's Vice President (2013-2014) and two terms as

President (2014 – 2015, 2015-2106). Todd finished his first term on the BORD in 2016 and continued to stay active with the Sarasota Chapter as its Chapter President. Todd was the 2019 Terry Cowles Award winner. In June 2020 Todd was once again asked to serve as Region 11's Director when the previous Director resigned suddenly. Todd quickly realized there is a heightened need to

represent Region 11 during the changes IPSSA is going through and to also represent the many members of IPSSA that are "one-polers".

Todd has been the IPSSA BORD President since 2022 and serves on all IPSSA committees. Region 11 includes the Gold Coast, Osceola, Port Charlotte, Sarasota and Treasure Coast chapters.

CASEY GARDNER

REGION 12 DIRECTOR AND IPSSA VICE-PRESIDENT (TEXAS NORTH)

Casey is the IPSSA BORD Vice-President, Chair of the Education Committee, and serves on the Executive Committee. Region 12 includes the Dallas, Fort Worth, Mid-Cities, Rockwall, Tarrant County, and Waxahachie chapters. ■

**YOUR
SERVICE
DISTRIBUTION
PARTNER...**
NOT YOUR COMPETITOR!



WHY CHOOSE US?

VALUE-ADDED SERVICES:

- Consumer-Driven Marketing Programs & Branded Websites
- Easy & Convenient Online Ordering / Delivery Options
- Large & All-Inclusive Product Inventory
- Over 370 Conveniently Located Sales Centers Nationwide
- Single Source for Product Knowledge & Training

MOVING BUSINESS FORWARD

DOESN'T MEAN
YOU HAVE TO
GET THERE
ALONE!



What might be heard at Mount Rushmore about Salt Water Pools...

I check the salt level and only use **AQUASALT**.

I keep the pH in the correct range.

I clean the cell every 2 to 3 months of use.

I add conditioner as needed, honestly.



AQUASALT[®]

www.aquasalt.com

George Washington
1st President

Thomas Jefferson
3rd President

Theodore Roosevelt
26th President

Abraham Lincoln
16th President

Cloudy Pool Water 101

Understanding the Causes and Solutions for Uninviting Water

By Emily Johnson

CLOUDY WATER PLAGUES

both pool owners and veteran pool operators. It can dampen the excitement felt at spring openings or disappoint a pool owner who has just returned home from an extended period away. It can appear just before algae blooms or appear a few days after a pool party or major storm. Not only is cloudy water uninviting, but it may also be a symptom of important issues that warrant investigation. Cloudy water can interfere with visibility. Swimmers using a pool in which key features, lane dividers, or drains are obscured by clouding can also be physically harmful.

For the healthiest swimming conditions, being on top of the water balance, sanitizer, routine cleaning, and oxidizing schedule will help pool owners prevent costly and frustrating remediations. With the 2023 season drawing near, the following are a few strategies to consider for preventing and treating cloudy water.

DEFINING CLOUDY WATER

The pool industry uses the term turbidity to quantify cloudiness by analyzing the presence of suspended particles in water, in Nephelometric Turbidity Units (NTU). The Pool & Hot Tub Alliance's (PHTA's) Pool & Spa Operator Handbook advises pool water turbidity to be kept below one NTU during peak pool season, and for interventions to

be able to reduce it below 0.5 NTU in eight hours. For pool operators or owners without instruments to test turbidity, simply inspect the pool and its surfaces while standing on the pool deck. The pool's steps, deep end, and main drain should be clearly visible. Being unable to see these structures can be hazardous to the safety of users.

UNDERSTANDING THE CAUSE

Diagnosing the cause will solve the problem easier and normal operations can return. Any visible debris should be removed from the water and skimmers to allow for better circulation patterns. This will also prevent organic stains from appearing and remove unnecessary distractions from the sanitizer. Testing the water can point towards any problems with chemical imbalance, low sanitizer residuals, or oxidizer demands. Even if the issue is related to one of these problems, understanding the health and functionality of the circulation and filtration system is crucial.

ADEQUATE CIRCULATION AND FILTRATION MECHANISMS

In a pool, keeping the water moving is important for the distribution of chemicals and removal of contaminants. The bulk of windborne debris, algae spores, and swimmer waste accumulate along the surface where the disinfectant residual is often at its lowest.

This water passes through the skimmer to the filter where undissolved particles are removed. The water may then pass through any chemical or sanitizer feeders where the sanitizer is added before being reintroduced to the pool.

The filtration system should allow for multiple complete turnovers of the water. The flow rate should be adjusted to allow for one turnover every six to eight hours. This allows up to three to four turnovers over a 24-hour period. For pool owners concerned with energy efficiency, a variable-speed pump (VSP) adjusted to a low speed during the night can keep the water moving and filtering.

FILTER MAINTENANCE

An important, yet, neglected routine is filter maintenance. Each pool season should begin with a clean filter and periodic assessments of its performance throughout the season. Too often, filters will only be cleaned upon encountering cloudy water. Cloudy water, not caused by inadequate sanitization or improper balance, might be due to an underperforming or overly soiled filter. A quick examination of the filter pressure gauge reading above 20 PSI or low flow coming from the returns can be indicators of a filter needing service.

Simply rinsing a cartridge filter or backwashing a sand filter may leave behind more complex organic or mineral waste products. When to clean them can often depend on the type of filter or certain treatments that have been performed recently. Each filter type comes with unique challenges. Sand filters struggle more with tinier particles and might need additional help with filter aids such as charged cellulose or diatomaceous earth (DE) that can sit atop the sand bed to better capture debris. This filter media may also develop channels or cracks

running through the sand bed which will allow unfiltered water to pass through.

Cartridge filters might be able to capture smaller debris compared to sand but may need more cleaning or replacement after significant events. Dead algae and clarifier treatments often clog up these filters quickly. It is a good practice to have a second set of fresh cartridges to replace soiled ones while they are being cleaned.

Choosing the right type of cleaner will help when rinsing is not enough. If the buildup is mostly comprised of waste from heavy use such as organic material or body oils, an alkaline formula with detergents and surfactants is preferred. Accumulated contaminants can also be region-specific. For pools in a calcium-rich water region or with a higher concentration of metals will need an acidic cleaner to neutralize these minerals. Keeping the filter healthy will go a long way in maintaining clean and clear water. If the problem is not alleviated by a clean filter, the issue might be mechanical due to cracked laterals or manifolds.

COAGULANTS AND FLOCCULANTS

Cloudy water in pools forms due to the accumulation of microscopic contaminants too small for the filter to collect. In recreational water, these contaminants usually have negative charges. Debris remains in colloidal suspension where the similar charges combined repel each other so the particulates cannot settle.

Particulates will either need to be broken down by oxidizers, bridged with cationic coagulants for the filter to remove, or heavy enough to drop to the pool floor with flocculants. Coagulants, since they are slow acting, should be used as soon as water begins to haze, or even in regular maintenance to stop problems from forming.

A flocculant, which can only be used in pools that allow vacuuming to waste, is meant to treat extreme cloudiness. They are effective in getting rid of dead algae following algicidal treatments. Water restoration is quicker, but vacuuming is necessary to remove material from the bottom. This keeps flocculant usage limited to sand or some DE filters if the manufacturer recommends.

Coagulants can work wonders for both preventive and curative treatments, but often take time to improve. In many instances, the mechanisms of coagulants and flocculants occur in succession. Coagulation neutralizes the negative charge on contaminants to bind them together into small clumps that are more manageable for the filter, whereas flocculation binds them into heavier and larger clumps that will eventually separate from the water.

Although these particles are larger, it is still unlikely to see them with the naked eye. What will be evident is clearer water surrounding the weighted particles. This reveals the contaminant charge has been neutralized for the flocculant mechanism to take place and drop out the particulates. Aluminum-based salts are high performing flocculants and clarifiers that function under most chemical balances. Some commercial flocculant materials may require more dosages and pH alterations.

Coagulants are commercialized in two forms: natural and synthetic. Both have similar and efficient mechanisms, but many pool operators might prefer one over the other. For a more natural route, chitosan is an option. In addition to the aquatics industry, it is used by many others including pharmaceutical, biochemical, cosmetic, and water treatment.

Chitosan is produced by extracting chitin, the supportive

material of crustaceans recycled from the food preparation industry. Through some chemical processing, this biodegradable polysaccharide chain of glucosamine and a positively charged amino group becomes chitosan. It has a carbohydrate structure not unlike cellulose. It floats along the top few layers of the water where it seeks attractive contaminants like oils, metals, or dirt to neutralize their charges and coagulate them into larger clumps for better filtration. Unlike some remedial products, chitosan will function regardless of the water chemistry and will not be impacted by sanitizer residual.

Synthetic alternatives to chitosan are often comprised of ammonium co-polymers. Their long chains stick to and bridge together entrapped particles, enlarging them for the filter to hold onto easier. Like chitosan, they also function under a wide range of pH environments. Maintenance technicians should exercise caution when dosing with these products as an overcorrection can cause the negatively charged material to be coated in a shell of positively charged material, resulting in a situation resembling the original problem.

Similarly charged particles will not settle out or reach the filter. The now positively charged coating makes it harder to remove. For some high-powered clarifiers, synthetic polymers can be paired with additional clarifiers. These materials work together in more concentrated dosages resulting in a faster response. They are sometimes available in dosages better suited for weekly maintenance. Some products are even designed for use when a stronger trouble-shooter may be needed, such as spring opening.

CONCLUSION

Deciding how to treat cloudy water can be frustrating,

but timely intervention can help avoid costly treatment plans. Prevention will always be key. Weekly activities such as brushing, remaining on top of sanitization, and adequate circulation may seem inconvenient, but it will work wonders. It is much like housekeeping. A little tidying each day is certainly preferable over wasting away multiple days with deep cleans. ■

ABOUT THE AUTHOR

Emily Johnson, born and raised in South Carolina, graduated with a bachelor of science in biological sciences, with a minor in chemistry from the University of South Carolina. She is a recreational water enthusiast living in Atlanta, Georgia, with her two rescue dogs who love a good dip in a splasher pool. She has been working for research and development at BioLab Inc., a KIK Custom Products Company, since 2014. She can be reached via email at emilyjohnson@biolabinc.com.

AQUASTAR pool products

PIPELINE FILTERS®

THANK YOU FOR VOTING US #1
BEST RESIDENTIAL FILTER AND
INNOVATIVE PRODUCT OF 2022
POOL NATION AWARDS

WE UNDERSTOOD THE ASSIGNMENT
SMALL FOOTPRINT, BIG FILTRATION
Outperforming cartridge filters twice
its size hydraulically and in cleanability.

DE-LEVEL CLARITY
Claim backed by NSF testing data*

NSF
Certified to NSF/ANSI/CAN 50

RELIABILITY INNOVATION

*Like DE filters, Pipeline Filters passed the NSF turbidity test in one turnover
All rights reserved. Copyright © AquaStar 2022 - U.S. Patent No. 10,792,596, 11,014,027 and Other Patents Pending

MAY IS WATER SAFETY MONTH!

EVEN THOUGH WATER SAFETY and drowning prevention is imperative and important year-round, May is the official “Water Safety Month” and IPSSA would like to highlight some IPSSA Chapters, IPSSA Associate Members and nonprofit organizations that are working hard to make sure individuals of all ages are being safe in and around the water.



Rowdy Gaines, a three-time Olympic gold medalist, who leads PHTA's Step Into Swim program, honors Sai Reddy, CEO and founder of CamerEye, as a water, safety champion.



When two water safety leaders meet - Sai Reddy, CEO and founder of CamerEye, with Eric Lupton, CEO of Lifesaver Pool Fence at their HQ in West Palm Beach, FL*



Mary Ann Downing (Pool Safety Mom), and Michele Baker of CamerEye spread the word about pool safety for water safety month.



CAMEREYE IS COMMITTED TO ADVANCING WATER SAFETY and making pools safer for everyone. Through its safety advocacy program, CamerEye CARES, the company provides consumer and industry education, develops standards, supports non-profit groups, speaks at conferences, lobbies for legislation, and more. Join CamerEye in its mission to make pools safer for all. Visit CamerEye.ai for more info.



CamerEye talks to kids about pool safety during the FSPA Under the Sun Show 2023 Orlando.



Jasper Ray—the inspiration for their Foundation.

Julie and Jonathan (Jasper's Parents) with American Five Time Olympic Gold Medalist Dana Vollmer. Olympians like Dana are important spokespeople for drowning prevention.



Family members of drowning victims at the recent National Drowning Prevention Conference which The Jasper Foundation regularly attend.

Luna and Archer (Jasper's younger siblings) spreading the word - The Jasper Ray Foundation hosts educational booths around Orange County and Southern California to distribute water safety materials, share Jasper's story, and encourage families and pool owners to take action to implement layers of protection to prevent drowning.



THE MISSION OF THE JASPER RAY FOUNDATION is to share the story of Jasper Ray St. Clair to educate others in the community about their role in identifying and reducing risks of drowning. Drowning is PREVENTABLE. You can find more about this organization and Jasper's story at jasperray.org.



THE IPSSA MENIFEE VALLEY CHAPTER participates annually in the Elsinore Valley Municipal Water District's annual "Splash into Spring" event in Lake Elsinore, CA. Chapter members hand out water watcher tags, coloring books, water safety materials, and information on low-cost swimming lessons available to children in the area.



Menifee Valley Chapter Members, Sally Smith and Renee Marier hosting the IPSSA table at the Splash into Spring Event



Young boy from the community receiving a free life jacket at the Splash into Spring Event



Community members at the Splash into Spring Event.



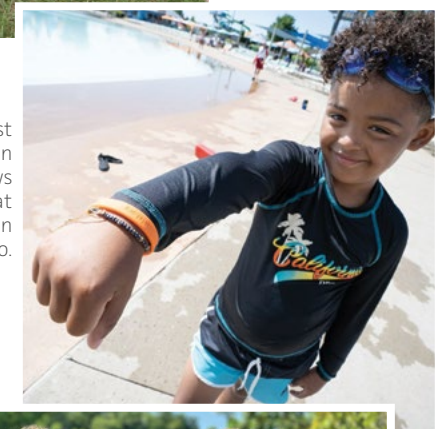
WORLD'S LARGEST SWIMMING LESSON (WLSL)

One of the most impactful things you can do during National Water Safety Month is outline a plan to keep your water safety initiative moving forward during peak swimming season. Registering to be an Official Host Location for the World's Largest Swimming Lesson™ (WLSL) is a great way to build on National Water Safety

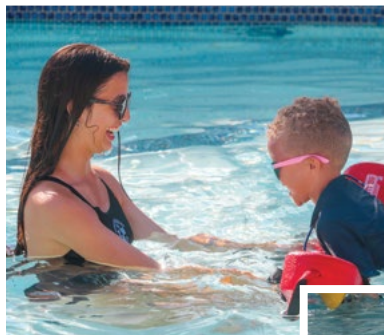
Month. Research shows participation in formal swimming lessons for kids ages 1-4 can help reduce drownings by as much as 88%. Help spread that message by getting involved with this year's WLSL event on Thursday June 22, 2023. You can find out more at wsls.org.



Young men learn the basics about CPR, during the World's Largest Swimming Lesson at the Chris Lyle Aquatic Center in St. Cloud Florida.



A World's Largest Swimming Lesson participant shows off his WLSL.org at Zoombezi Bay Water in Columbus, Ohio.



A rescue buoy makes a good flotation device to help a young swimmer feel confident at the World's Largest Swimming Lesson at Schlitterbahn Waterpark, Galveston, Texas.



Sadly, according to the CDC, nearly 80% of the people who die from drowning are male. These boys are taking precautions by learning how to Be Water Aware™ while they improve important swimming and water safety skills at the Green River Recreation Center in Green River, Wyoming.

Lifeguards at the World's Largest Swimming Lesson event show their support for Team WLSL and its messages, "Swimming Lessons Save Lives," and #Drowning Is Preventable at Dollywood's Splash Country, Pigeon Forge, Tennessee





JUDAH BROWN PROJECT IS A NON-PROFIT (501c3) organization that was created in 2016 after the drowning death of the founder's son, 3-year-old Judah. It was created to educate parents, caregivers, professionals and children about the dangers of drowning, and to break down barriers that stop families from accessing swim lessons so that they can stay safer around water.

The Vision of Judah Brown Project is that every child in the United States will be able to learn the skills they need to keep them safer from drowning and that every parent will have access to both education on water safety and the programs that will provide lifesaving skills to their children, without financial or physical barriers to that access. You can find more information about this organization at judahbrownproject.org.



Judah Brown Project representatives at a local school expo event in spring of 2022 educating children and parents about water safety.



Judah Brown Project representatives educating children at a summer 2022 Hometown Heroes Event. They were teaching the children how to "Throw, Don't Go".



One of the activities at their annual Splash and Fun Day with Judah Brown Project community education and fun event in May of 2022.



Christi Brown, Executive Director of the Judah Brown Project and mother of Judah, teaching kids their water safety curriculum at a local Elementary school in the Spring of 2022.



One of Judah Brown's 45 scholarship recipients that received free survival swim lessons in 2022.



A few of the people who got certified in CPR at their last training in January of 2023.

Alpha West[®]

marketing group

Dedicated Marketing Professionals

"Leaders in Sales Since 1979"

Professional

Reliable

Dependable

Exceptional

Innovational

Resourceful

www.alphawest.com

818-519-6195



POOLCORP® YMCA WATER SAFETY PROGRAM

POOLCORP believes that everyone should know how to swim and they have partnered with the YMCA to serve those children who otherwise may not have the chance to learn crucial water safety skills or take swimming lessons.

- Their program began in 2021. From its inception through the opening of swim season in 2023, POOLCORP has donated more than \$3 million to 21 YMCAs throughout the country, funding swim lessons for more than 30,000 children and training 2,000 lifeguards.
- For children, they believe that learning to swim also instills confidence and paves the way for a brighter, healthier future. Lifeguard training helps keep community pools open, providing places for kids to swim, and creates employment opportunities.
- POOLCORP employees and customers also participate by donating new swimsuits, towels, and other swim gear to help make sure there are no barriers keeping children from taking part in the program.
- They are excited about the future of this program and empowering the next generation of swimmers and are thankful to their partners at the Y for helping to build stronger, healthier communities.

For more information on the program, visit poolcorp.com/splash-of-joy.



Representatives from SCP Distributors, Superior Pool Products, and parent company POOLCORP present the YMCA of Southwest Ventura County with funding for 25 Lifeguard Training Scholarships and Safety Around Water lessons for 500 students. From left: Rebecca Badillo and Bill Blunck of the YMCA of Southwest Ventura County, Matt Semonza of SCP Distributors, YMCA of Southwest Ventura County CEO Ronnie Stone; Gerry Mercado of SCP Distributors; Brigitte Bonafont of the YMCA of Southwest Ventura County.



At POOLCORP, we believe that everyone should know how to swim, and we have partnered with the YMCA to serve those children who otherwise may not have the chance to learn crucial water safety skills or take swimming lessons. From the program's inception in 2021 through the opening of swim season in 2023, POOLCORP has donated more than \$3 million to 21 YMCAs throughout the country, funding swim lessons for more than 30,000 children and training 2,000 lifeguards.



While attending a Southeast Ventura County YMCA Safety Around Water event, POOLCORP regional manager Gerry Mercado spoke about how important POOLCORP's involvement is to him, "It brought tears to my eyes to see the way the children reacted when they saw the swimming pool – getting relief from the hot summer and being able to enjoy a cool moment. Growing up in a community like this one, it's a great opportunity to me personally to be able to be here and share this moment with these kids. It really does bring joy. Training lifeguards will create more jobs in the community, and it allows more community swimming pools to be able to open so the kids are able to enjoy the water."

Back office admin work keeping you up at night? Sleep like a baby, with LOU®



LOU is cloud business software built to streamline your business, and help you catch those zzz's.

- ✓ Retail / Point of Sale
- ✓ Service - Recurring, Repairs
- ✓ Work Orders
- ✓ Inventory - 100% real-time visibility across all stock sites
- ✓ Routing & Scheduling
- ✓ All Cloud - No Servers



LOU was built on feedback and best practices from over 500 pool & hot tub dealers.

24 x 7 online support center - Unlimited phone & email support
Live in 30 Days

Seasonal licensing saves you money in the off-season.

www.evosus.com/lou 360-735-9510 x1

© 2022 Evosus, Inc. All Rights Reserved.



Safe Gates Help Save Lives – Check Your Pool Gate Month

Drowning is the leading cause of death in children aged 1 – 4 years, with an average of 11 fatal and 22 non-fatal drownings per day. The majority of the children that drown in swimming pools most commonly gain access to the pool area through a faulty fence or gate.

Combined with constant child supervision and other layers of protection, physically checking your pool gate and maintaining your pool gate regularly to ensure it self-closes and self-latches at all times could help prevent drownings, yet only 30% of pool owners check the safety of their pool gate once a year. You should not be able to open a gate without activating the release mechanism, which should be out of the reach of toddlers, additionally, the gate should self-close and self-latch without assistance.

D&D Technologies®, the inventor and manufacturer of the MagnaLatch® Pool Safety Gate Latch and the world leader in high-performance gate hardware, has partnered with the National Drowning Prevention Alliance (NDPA) to

establish the Check Your Pool Gate Month campaign during National Water Safety Month beginning the first day of May. The initiative was created to remind pool owners of the vital need to ensure pool fences, gates, latches and hinges are secure, adjusted correctly, and incorporate multiple layers of protection to help secure the pool area from unauthorized entry. Every pool owner should be confident they have a safe swimming zone.

“Our goal with Check Your

Pool Gate Month is to educate pool owners about pool safety and to encourage them to check their pool surroundings not once a year, but regularly,” says Jim Paterson, D&D’s SVP of Sales and Marketing.

A few minutes is all it takes for pool owners to check that their pool fences and gates are in good working order. This simple routine done regularly could help save the life of a child.

For more information on pool safety and compliance visit: us.ddtech.com and ndpa.org.

It is critical to check your local pool codes for compliance, as local codes may vary.

King Technology, Inc., expands Leadership Team with Key Positions

Known for growth and innovation, King Technology continues to add key leadership positions.

Brian Holliday has joined King Technology in the newly created role of Director of Strategic Growth.



Pool & Electrical Products

PUTTING SERVICE FIRST WITH OUR MOST CONVENIENT LOCATIONS!

201 E. STEVENS AVE., SANTA ANA, CA 92707

Phone: 714-852-5619

Hours of Operations: Monday-Friday | 6:00 am - 4:00 pm



FOR A LISTING OF ALL BRANCH LOCATIONS VISIT WWW.POOLELECTRICAL.COM

Brian's most recent roles were with KIK Consumer Products (makers of Bioguard Pool & Spa Products) where he held leadership positions in Sales and Marketing.

"I have admired King Technology for my entire 12-year Pool and Spa career," Brian Holliday says. "Simply put, King Technology has a passion for delivering

innovative consumer products and they do it within a company culture framework that is both refreshing and appealing. Leadership is committed to growth, and I can't wait to see what is next."

Brian will focus on supporting the development and execution of the strategic growth plan, helping discover and capitalize on the next big growth

opportunities for the company.

In another newly created position, Alex King has been promoted to Director of Customer Experience.

As a Regional Sales Manager over the last five-plus years, Alex brings a deep knowledge and understanding of the pool and spa industry's market to this role, along with the many strong relationships with King Technology's partners he's developed.

"Our company's foundation is built in partnership with our customers first and foremost," Alex King states. "I'm looking forward to gaining deeper insights from our customers so we can further elevate the voice of our customer within our organization."

Both new positions will not only help build an organization that meets future goals but also propel the founders' goal, to "build what's impossible."

"We're expanding the team to meet current and projected growth," Randy Roseth, president, states. "These positions will provide strategic leadership to best serve the company."

of Director of Sales for its NC Brands business. He will replace Jay Bertschy, a long-time NC Brands veteran who is set to retire in April 2023 after an incredible career with Natural Chemistry and BioLab.

RJ grew up in the pool industry. He began his career in 1994 at his parents' retail store, D & R Pool Sales in Ohio, eventually taking over as General Manager in 2001. In 2005, RJ joined Natural Chemistry as a Regional Manager in the Mid-Atlantic, later covering the entire Midwest Region from Toledo. His career continued its evolution to Business Development Management and overseeing 12 NC Brands reps as a Regional Sales Manager.

When his family moved to Richmond, VA, RJ took a step away from the industry for a couple years. He then joined another chemical manufacturer where he worked as a Regional Sales Manager for the past 2 years. RJ is excited that this next chapter in his career has brought him back to lead the NC Brands team as he rejoins the KIK/BioLab family.

In his free time, RJ enjoys volunteering with his son's basketball team and Cub Scout Pack plus spending time with his wife, children, and labradoodle.

"RJ brings a wealth of historic knowledge to the NC team," says Ted Lawrence, VP of Sales at BioLab. "We couldn't be more thrilled to welcome him back to lead our NC Brands reps as Jay settles into his well-deserved retirement. We thank Jay for his many years of dedication and look forward to welcoming a new era of NC under RJ's leadership moving forward."

RJ can be reached at rj.wetzel@biolabinc.com or (804) 539-8801. ■



It's that easy.

**PROFIT FROM REPEAT BUSINESS,
MAP PROTECTION AND
EASY-TO-SELL PRODUCTS.
WANT A PIECE?**

Carry our easy solutions for pools 2K to 40K gallons. You'll enjoy higher profit potential and happier customers.



Contact your distributor or visit frogproducts.com



Long-Time Industry Veteran Retires & BioLab Hires New Director of Sales for NC Brands

BioLab, maker of NC Brands water treatment products (Natural Chemistry, SeaKlear, Coral Seas, Pro Series) is pleased to announce that it has hired RJ Wetzels to the position

Compass Minerals — The Producers of ProSoft® Pool Salt



ProSoft®
-POOL SALT-

COMPASS MINERALS KNOWS SALT

Salt is used in more than 14,000 different ways, and Compass Minerals salt is in the thick of it. As a leading salt producer in North America and the U.K., Compass Minerals salt can be found in road deicing, animal nutrition, water care, culinary spaces, and numerous industrial and chemical products. The company is also a global leader in the production of sulfate of potash and magnesium chloride. They take pride in developing and safely delivering essential mineral products that fulfill their Core Purpose: to help keep people safe, feed the world, and enrich lives.

MAKING HIGH-QUALITY PROSOFT POOL SALT

Compass Minerals produces high-quality, high-purity ProSoft® Pool Salt through solar evaporation – the oldest and most energy-efficient mineral extraction method. The company leverages the high mineral concentrations within the ambient lake brine from the North Arm of the Great Salt Lake in Ogden, Utah. Highly concentrated saline waters are drawn from the lake’s most remote areas into very shallow solar evaporation ponds. The sun and wind naturally evaporate the water, leaving beds of crystallized minerals, including sodium

chloride (salt). The salt is then harvested, cleaned, processed and packaged for pool professionals.

The high-purity, extra-fine salt crystals of ProSoft Pool Salt dissolve rapidly and contain a natural, proprietary stain fighter that helps protect pool finishes. Designed for pool professionals and engineered specifically for use with electrolytic chlorine generators, ProSoft Pool Salt meets or exceeds the standards set by leading chlorine generator manufacturers and has earned the official certification of the National Sanitation Foundation (NSF) to NSF/ANSI 60 and NSF/ANSI 50.

A COMMITMENT TO ENVIRONMENTAL STEWARDSHIP

Compass Minerals is dedicated to the responsible transformation of Earth’s natural resources. The company maintains a strong focus on operating responsibly and sustainably, striving to protect and preserve ecological balance in the areas where it operates and to minimize climate-related impacts from its operations. Its strategy is based on the measurement and management of key environmental impacts to air, water, waste and natural resource consumption. Compass Minerals has been named one of America’s Most Responsible Companies by Newsweek in 2022 and 2023.

A COMMITMENT TO CUSTOMERS

Compass Minerals proudly supports U.S. pool and spa industry associations and pool professionals with an American-made, high-quality pool salt product. In the mission to safely deliver for its

customers and communities, Compass Minerals has developed expansive logistics and salt depot networks, utilizing rail, vessels, barges and trucks to transport products. This superior distribution network — along with a

dedicated customer service team — ensures that customers get the product they need reliably and economically.

Call 877.462.7258 to be connected with a Compass Minerals ProSoft Pool Salt representative. ■



50
Years of USA
Manufacturing

Crystal Water

Cartridge & DE Filter

The Crystal Water Cartridge Filter is at the top of the list when considering swimming pool and spa filtration. For the clearest, most inviting water, choose the Crystal Water Cartridge or DE Filter.

Features:

- 2 ½" Internal piping (largest in the industry) minimizes restrictions and improves water flow
- Comes with 2" reducer for plumbing versatility
- State-of-the-art internal design provides more efficient filtration
- Easy-out filter grid pack makes servicing easy
- Chemical resistant glass fiber reinforced polypropylene tank for exceptional strength and long life
- Commercial grade stainless steel pressure gauge - Best in the Industry
- New heavy duty manual air relief valve

All new Heavy Duty Manual Air Relief Valve





Now with the all new flexible & sturdy, 3 segmented band clamp





MADE IN THE USA



IPSSAN0423

©2023 Waterway Plastics

UP NEXT IN THE IPSAA WEBINAR SERIES

Proposals and Service Agreements Nuisances so you don't end up underwater

MAY 9, 2023 AT 5:30PM – 6:30PM (PST)

Proposal and service agreements are essential tools for professionalism. Lessons learned in business are why we have agreements and continue to adjust our agreements as new risk scenarios are discovered. The panel will discuss common sense and options contained in effective proposals and agreements. The panel will also share stories of their decade worth of experiences to enlighten you on their experiences with service proposals and agreements. **Advanced registration is required.**

[Register now to secure your spot.](#)

IPSSA & Industry Events



SACRAMENTO REGION TABLETOP EVENT

May 3, 2023
Fair Oaks VFW
Fair Oak, CA

EAST BAY IPSSA CHAPTER TABLETOP TRADESHOW

May 16, 2023
Pleasant Hill Community Center
Pleasant Hill, CA

POOL INDUSTRY EXPO (PIE SHOW)

September 14-16, 2023
Hyatt Regency Hotel
Monterey, CA

PSP/DECK EXPO

November 13-15, 2023
Las Vegas Convention Center
Las Vegas, NV

WORLD AQUATIC HEALTH CONFERENCE

November 13-15, 2023
Las Vegas Convention Center
Las Vegas, NV



**SELL YOUR
POOL ROUTE
FOR CASH**

N	P
R	S

NATIONAL POOL ROUTE SALES
THE ORIGINAL BROKERS

877-766-5757

WWW.POOLROUTE SALES.COM



ULTIMATE POOL TOOLS

Designed and engineered for real pool care professionals.

Meet the HyperPole product line.

Ultimate Pool Tools' Carbon Fiber HyperPole line features poles that extend to 13 feet, 15 feet and 17 feet.

3X13/HYPERPOLE
Extended length of 133" (13 ft.) and a collapsed length of 60"

3X15/HYPERPOLE
Extended length of 180" (15 ft.) and a collapsed length of 61.5"

3X17/HYPERPOLE
Extended length of 206.5" (17 ft.) and a collapsed length of 82.25"

Learn more at UltimatePoolTools.com

IPSSA RELATED EVENTS



ON MARCH 22, 2023, SALLY SMITH, Secretary/Treasurer of the IPSSA Menifee Valley Chapter presented a \$200 donation along with fresh oranges and lemons from her property's trees to the DC (Dream Center) Pantry, which is a local food bank that has been servicing the Lake Elsinore area since 1992. You can find out more information about the Dream Center and the services they provide to their local community at dreamcenterle.org.



IPSSA'S EL DORADO CHAPTER annual trap shoot had a record turnout at 90 shooters at their event on March 18, 2023. The weather couldn't have been nicer! As always, Pentair and HASA put on a spectacular BBQ for everyone. IPSSA El Dorado would like to congratulate HASA who came in first place this year. The chapter also raffled off a Browning Citori Over & Under shotgun valued at \$3,350.00. The winner was Craig Dennett who purchased one \$20.00 ticket. We would like to thank everyone that came out to support this event - SCP, PEP, Hayward, Fluidra, Pentair, Adams Pool Specialties, HASA, and El Dorado Custom Pools.



Above: The Prism Pool Pros crew



Erik Larum, Owner of Prism Pool Pros

Congratulations to IPSSA Member Prism Pool Pros on 20 years in the Pool Service Industry!

PRISM POOL SUPPLIES HAS BEEN SERVICING the swimming pools of residential and commercial clients in Yolo County for 20 years now and are grateful for the support over their first 2 decades in business. As part of their 20-year anniversary celebration, they have reintroduced themselves as Prism Pool Pros to give a better idea of who they are, what they do, and why they do it.

Prism Pool Pros is a second-generation, family-owned, local pool service company based in Woodland, California. The company has nine Pool Pros on staff with decades of experience not only servicing commercial and residential pools but also repairing, replacing, and troubleshooting all brands of pool equipment. They are licensed, insured, CPO-Certified and utilize industry-leading software to provide their clients a clear idea of what is happening with their pool and what they're doing about it.

- Their core values have proven to help with the success and longevity of the business:
1. Clients are not always right but it is our job to make them feel right.
 2. Every Team Member is expected to work toward being the best they can be at the task they are assigned.
 3. Prism Pool Pros is a place where what they know how to do is tested by what they do not know how to do, and that conflict creates growth, which creates meaning.
 4. Follow the Golden Rule.



WOW^{em} to Earn More



CPOs choose Endless Pools® for a higher profit per-hour! With our deck-mount Fastlane® Pro current, you can upgrade existing pools with a 'lazy river' and countless options for all-ages fun and fitness.

2022 PRODUCTION SLOTS GOING FAST – ORDER TODAY
fastlane@endlesspools.com • 888-992-7946

* Profit on unit sale + installation valued at over \$3,000

REMOVE
PREVENT

IRON STAINS

StainDrop gives you *powerful tools to tackle stains.*





STAIN DROP

POOLSTAINDROP.COM





ALANSMITHPOOLS.COM

714-613-4996



THE INDEPENDENT POOL AND SPA SERVICE ASSOCIATION PRESENTS



COMMUNITY
EDUCATION
SUPPORT

SAVE THE DATE!

FEBRUARY 2-3, 2024
THE WESTIN
LONG BEACH, CA

*More information about event registration will be available in June.
Please note there will be **no onsite registration.**

New Products

SeaKlear® Improves Chitosan Clarifier™

The original Chitosan Clarifier uses an improved high-quality chitosan formula to deliver superior water clarity. It contains recycled shells from the seafood industry that would have otherwise ended up in landfills. This tried and true technology doesn't interfere with the performance of other pool products. It even works with high sanitizer levels and can be used at the same time as shocking your pool. Chitosan Clarifier works to improve filter performance while keeping pool water crystal clear. Available in 32 oz and 55 gallon sizes for commercial use. **Learn more at seaklear.com.**



Letters to the Editor

Letters to the editor must be accompanied by a name, valid e-mail address and daytime phone number for verification purposes. (Your phone number and email address will not be printed.). Your name will be published with your letter unless a compelling reason for withholding your name is given. Letters to the editor containing erroneous or unverifiable information will be edited or rejected. No letter that makes personal attacks on someone's character will be published. The editorial staff reserves the right to edit for length or grammar or reject submitted material that does not meet these standards. Letters requiring a response will be held for publication until the response is received. Opinions expressed in published letters do not imply endorsement by IPSSA.

NEW!
Industry leading
course content

NATURAL
CHEMISTRY

**NCPRO
TRAINING**
VIRTUAL LEARNING

**FREE self-paced
training modules**
with optional testing & certification

Visit: www.ncprotraining.com to register today!

0:01

County Leak Services



A division of The Pool Center Inc.
Contractors License 736686

"The Leak Detective"

- Expert leak detection & repair
- Serving O.C. L.A. & adjacent areas
- Gunite pools & spas only
- Guaranteed to find the leak
- Guaranteed pool crack repair

Referral commissions
on prearranged jobs

714-632-0117

info@countyleakservices.com

www.countyleakservices.com

Introducing



Visit our new website dedicated to pool professionals – LesliesPro.com



SEE INVENTORY

Check store inventory before visiting



SHOP ONLINE FOR PICKUP

Buy online and have your items ready for pickup, saving time



WHOLESALE PRICING

Access to your wholesale pricing & visibility to consumer retail prices



REORDER WITH EASE

Easy reorder functionality for frequently purchased items



INTUITIVE INTERFACE

Intuitive, simple online shopping interface



FIND PRODUCTS EASILY

Easy to find the products you need as a Pool Professional

Introducing Leslie's Pro Partner Program

A new program designed to grow your business.

Enroll today to take advantage of these program benefits:



WHOLESALE PRICING

Qualify for trade pricing on the products you use every day.



REFERRAL PROGRAM

Add new customers to your business with referrals from your local Leslie's stores.



REBATE PROGRAM

Buy more, earn more! Earn rebates based on your annual spend.



MAJOR EQUIPMENT BENEFITS

Receive extended protection on all Jacuzzi equipment and other select products.



VENDOR PARTNERSHIPS

Access discounts and other member benefits from selected vendors.

- SPPA - Insurance
- Skimmer - Routing App



ADDITIONAL BENEFITS

- Open 7 days a week
- FREE water testing
- Convenient locations
- FREE in-store labor
- FREE pool cleaner inspection

Apply at LesliesPro.com or email Commercial@lesl.com to learn more.

Riverside, CA
President: [Scott Zahn](#), 951-966-0592

Temecula/Murrietta

Third Wednesday
Dinner at 5:30 p.m. & Meeting at 6:30 p.m.
Richie's Diner
40651 Murrieta Hot Springs Rd.
Murrieta, CA
President: [Cort Williams](#), 951-775-2678

REGION 7 San Diego County, California
[waterwatcher.org](#)

Michael Harris, Director

619-395-6700
mike@barrowpoolservice.com

Escondido

Third Wednesday, 6:30 p.m.
Call for location
President: [Bruce Smith](#), 760-741-3960

North County Coastal

Third Tuesday, 6:00 p.m.
Five Suits Brewing
2575 Pioneer Ave., Unit 104
Vista, CA 92081
President: [Aden Dunne](#), 760-801-5526

Rancho Del Mar

Quarterly on the 3rd Monday of February, May, August and November at 5:30pm
Filippi's Pizza Grotto
9969 Mira Mesa Blvd
San Diego, CA 92131
President: [Ed Finney](#), 858-750-8842

San Diego

Third Wednesday, 7:00 p.m.
Admiral Baker Clubhouse
2400 Admiral Baker Road, San Diego
[ipssasandiego.com](#)
President: [Ken Dirkse](#), 858-761-2283

San Diego East County

Third Tuesday, 6:00 p.m.
Superior Pool Products
1973 Friendship Drive, El Cajon
President: [Marc Impastato](#), 619-270-6617

San Diego Metro

Fourth Thursday, 6:00 p.m.
Sammy's Wood Fired Pizza
8555 Fletcher Pkwy, La Mesa
President: [Bert Vexland](#), 619-445-7887

REGION 8 Arizona and Nevada

Linda Cross, Director

702-524-8453 | ipssalindacross@gmail.com

East Valley (Phoenix)

Third Thursday, 6:00 p.m. MST
Pool & Electrical Products (PEP) Chandler
2900 S Gilbert Rd. Ste. 1
Chandler, AZ 85286
President: [Marc Cannon](#), 602-432-3371

North Phoenix

Third Tuesday, 6:00 p.m.
SCP
18201 N. 25th Avenue, Phoenix, AZ
President: [Stillman Brown](#), 623-229-3494

Southeast Valley

Second Thursday, 5:30 p.m.
Superior Pool Products
7330 S. Atwood, Mesa, AZ
President: [Jerry Handley](#), 480-440-2888

Tucson

Third Wednesday, 6:00 p.m. Social & 6:30 p.m. Call to Order
No meetings in August & December
Horizon Pool & Spa Parts
3120 East Medina Rd., Tucson, AZ
President: [Robert Lewis](#), 520-349-1111

West Valley

Third Wednesday, 6:00 p.m.
Cloud Supply
1100 N. Eliseo Felix Way, Avondale, AZ
President: [David Nielsen](#), 623-850-2924

Western Las Vegas

First Monday, 6:30 p.m.
Vietnam Vets Hall
6424 W. Cheyenne, Las Vegas, NV
President: [Stephen Cross](#), 702-375-3725

REGION 9 Texas South

[ipssatexas.com](#)

Rick Beaubouef, Director

512-266-6592 | rick.easypools@gmail.com

Austin

First Tuesday, 6:30 p.m.
Red Robin
5601 Brodie Lane, Sunset Valley
President: [John Morgan](#), 512-472-5355

Clear Lake

Fourth Tuesday, 7:00 p.m.
Rudy's BBQ
21361 Gulf Fwy Webster
President: [David Potts](#), 208-887-6486

Corpus Christi

First Thursday, 6:30 p.m.
SCP in Corpus Christi
President: [Jeff Snyder](#), 361-397-9444

Houston

Second Tuesday, 7:00 p.m.
Pappy's Café
12313 Katy Frwy., Houston
President: [David Queen](#), 281-807-5442

North Austin

Second Wednesday
Casa Chapala
9041 Research Blvd. #100, Austin
President: [Justin Pinson](#), 512-766-7946

North Houston

Third Tuesday, 6:30 p.m.
La Cocina de Roberto
3126 Sawdust Road
Spring, TX 77373
President: [Stephen Titone](#), 281-773-8643

San Antonio

First Monday, 6:30 p.m.
Longhorn Café
17625 Blanco Road, San Antonio
President: [Jorge Martinez](#), 210-549-7665

West Houston

First Tuesday, 7:00 p.m.
Spring Creek Barbeque
21000 Katy Freeway, Katy, Texas
President: [Bill Williams](#), 832-593-6299

REGION 10 Bay Area South, California

Gary Heath, Director

510-223-7537 | gary@thepooldoctors.com

Fremont

Second Monday, via Zoom
All Members/Guests (Jan-July)
Board Officers (Aug-Dec)
PIN: 823 5019 6796
P/W: BluePools1
President: [Bruce Barrios](#), 510-750-2866

Marin and Sonoma County

Third Wednesday, 7:00 p.m.
Lucchesi Park Petaluma Community
Center 320 N. McDowell Blvd., Petaluma
President: [Darrell O'Neal](#), 707-217-1546

Mid-Peninsula

Last Tuesday, 7:00 p.m.
Superior Pool Products

2692 Middlefield Road, Redwood City
President: [Thurlough Cunningham](#),
650-868-9310

Monterey Coast

Fourth Wednesday, 7:00 p.m.
85 Neilson Street, Ste.201, Watsonville
President: [Jim Huxtable](#), 408-218-3533

Santa Clara Valley

Third Thursday, 6:00 p.m.
Feb, Apr, Jun, Aug, Oct, Dec
Roundtable Pizza
1400 W. Campbell Ave, Campbell
President: [Fred Doering](#), 408-685-8078

Silicon Valley

Every Wednesday, 5:30 p.m.
Armadillo Willy's
1031 N. San Antonio Rd.
Los Altos, Ca. 94022
President: [David Guslani](#), 650-333-1351

Tri-Valley

Second Thursday, 6:00 p.m.
(No meetings in July and August)
Dublin Bowl
6750 Regional St., Dublin
President: [Gordon Gregory](#), 925-992-2212

REGION 11 Florida and Georgia

[ipssafl.com](#)

Todd Starner, Director

941-915-2135 | tstarner@tampabayrr.com

Gold Coast (Ft. Lauderdale area)

Second Tuesday, 6:30 p.m.
Wings Plus
9880 W. Sample Road, Coral Springs, FL
President: Ana Labosky, 954-224-7733
[ipssagoldcoast.com](#)
President: [Ana Labosky](#)

North Georgia

First Monday, 7:00 p.m.
Please contact chapter president for
meeting location and directions.
President: TBD

Osceola (Orlando/Kissimmee)

Second Wednesday, 6:30 p.m.
Fat Boy's Restaurant
2512 13th Street, St. Cloud, FL
President: [Diane Fowler](#), 407-460-6680

Port Charlotte

Fourth Monday, 6:30 p.m.
Buffalo Wings & Rings
1081 W. Price Blvd., North Port, FL
President: [Raymond Kurilavicius](#),
941-743-2010

Sarasota (Sarasota and Manatee Counties)

First Tuesday, 6:30 p.m.
Gecko's Grill & Pub
351 N Cattlemen Rd. North of Fruitville
Rd., Sarasota, FL
President: [Marvin McMahan](#), 941-356-7751

Treasure Coast

Fourth Tuesday, 7:00 p.m.
Duffy's Sports Bar
6431 SE Federal Hwy Stuart, FL
President: [Paulette Hester](#),
772-485-5489

REGION 12 Texas North

[ipssatexas.com](#)

Casey Gardener, Director

469-835-5674
service@noworriespoolcare.com

Dallas

Fourth Tuesday, 5:30 p.m.
Senior Chachote Cantina & Grill

7602 N Jupiter Rd, Garland
President: [Travis Coleman](#), 214-799-7739

Fort Worth

Third Tuesday, 6:30 p.m.
La Playa Maya Restaurant
1540 N Main Street, Fort Worth
President: [Tina Carmona](#), 817-991-0555

Mid-Cities DFW

First Monday, 6:30 p.m.
Sports Garden DFW
1850 E. Belt Line Rd, Coppell
President: [Stephanie Gardner](#),
469-835-5674

Rockwall

Second Thursday of each month
Dinner 5:30 p.m.; Meeting 6:30 p.m.
Shenaniganz
1290 E. Interstate 30, Rockwall
President: [Elias Duran](#), 512-529-1153

Tarrant County

First Tuesday, 7:00 p.m.
El Chico's Cafe
7621 Baker Blvd., Richland Hills
President: [Dustin Gardner](#), 817-366-8927

Waxahachie

Second Wednesday, 7:00 a.m.
Denny's
408 Westchase Drive, Grand Prairie
President: [Bryan Courville](#), 817-308-9874



ASSOCIATION INFORMATION

Rose Smoot
Executive Director
Phone: 888-360-9505 x2
Fax: 888-368-0432
rose@ipssa.com; info@ipssa.com
PO Box 254645
Sacramento, CA 95865

FINANCE TEAM

Frank McDonald
Finance Director
frank@ipssa.com

Accounting
888-360-9505 x1
accounting@ipssa.com

MEMBERSHIP

Alison Thompson
Membership Assistant
888-360-9505 x1
memberservices@ipssa.com

INSURANCE BILLING

Phone: 844-574-1134
Fax: 888-811-4502
insurance@cramercpa.com
PO Box 2934
Rocklin, CA 95677

Associate Members

TITANIUM PARTNERS



Arrow Insurance Service*
arrowinsuranceservice.com
 Ray Arouesty: ray.arouesty@hubinternational.com
 General information and certificate requests: 800-833-3433
 Insurance billing information: 844-574-1134
 Insurance issues



HASA, Inc.
 425-343-9595
 Terry Arko, Product Training Manager:
ternyarko@hasapool.com
 HASA, Inc. is a leading producer and distributor of high-quality water treatment solutions. Their products are used to sanitize and maintain recreational swimming pools and spas; water tanks and containment vessels; municipal drinking water; and other commercial and industrial water systems. Founded in 1964, the company is recognized industry wide as the premier source for sodium hypochlorite sanitization and shock solutions.



Solar Pool Supply
solarpoolsupply.com
 619-312-4822
 Matt Yoder: matt@solartechonline.com
 Solar Pool Supply specializes in high performance solar pool heating products and DIY kits

PLATINUM PARTNERS



AQUASALT, LLC.
aquasalt.com
 Susan Stevens: sstevens@aquasalt.com
 866-549-POOL (7665)
 Salt for chlorine generators

FLUIDRA

Jandy | NPolaris | ZODIAC

Fluidra USA
fluidrausa.com
 Steve Gutai: 800-822-7933 X 3323
 Zodiac, Jandy Pro Series, Polaris, Nature 2, iAquaLink, Cover Pools, CareTaker, Grand Effects and BlueRiot Products



Hayward Pool Products Inc.*
haywardnet.com
 909-594-1600
 Fred Manno: fmanno@haywardnet.com
 John Rodriguez: jrodriguez@haywardnet.com
 Bob Seward: bseward@haywardnet.com
 Manufacturer of swimming pool equipment



Leslie's Swimming Pool Supplies
lesliespool.com
 800-537-5437; commercial@lesl.com
 Supplier of all pool and spa equipment, parts, chemicals and maintenance items



Pentair
pentair.com
 800-831-7133
 Steve Zorn: steve.zorn@pentair.com,
 760-431-8218
 Pentair Aquatics Systems is the world's leading manufacturer of pumps, filters, heaters, automation, lighting, cleaners, sanitizers, water features, and maintenance products for pools and spas.

GOLD PARTNERS



AquaStar Pool Products
aquastarpoolproducts.com
 Todd Pieri: todd@aquastarpoolproducts.com
 877-768-2717
 AquaStar is a global leader in safety, dependability, and innovation in swimming pool technology. AquaStar products are designed, manufactured and assembled in the USA to assure the highest level of quality.



Heritage Pool Supply
heritagepoolsupplygroup.com
 Adee Pacheco: adee.pacheco@heritagepsg.com
 909-717-4908
 Heritage Pool Supply Group's vision is to grow by forming a network of the best independent distributors to provide exceptional customer service while increasing our value as a trusted growth partner to top manufacturers in the industry. Our mission is to help our family of companies achieve new heights and provide opportunities for all employees to grow, thrive, and advance with the company for decades to come.



Industrial Test Systems
sensafe.com
 800-861-9712
 Mike McBride: mmcbride@sensafe.com
 George Bailey: gbailey@sensafe.com
 Manufacturer of water quality test strips and meters for the pool and spa service industry



King Technology
kingtechnology.com
 952-933-6118
 Lynn Nord: lynn.nord@kingtechnology.com
 Manufacturer of water purification products using minerals and 50% less chlorine



PoolRX Worldwide
poolrx.com
 949-502-5851
 Fred Schweer: fred@poolrx.com
 Pete Ashby: pete@poolrx.com
 Manufacturer of algacide



SCP/Superior/NPT*
poolcorp.com
 Matt Semonza: matt.semonza@poolcorp.com
 714-476-9994
 The world's leading distributor of swimming pool supplies, equipment and related outdoor products



Skedit
skedit.com
 385-213-1526
 Danny Gomez: danny@skedit.com
 Paul Garfield: paul@skedit.com
 Built by a service company, customized for you! Skedit is an all-in-one business software built by Aaron Burningham in 2006 to run his personal business, Intermountain Pool Covers. Since then, the company has grown, improved, and is customizable for companies in the industry. Skedit is still used by the company that built it and used by hundreds more today.



Waterway Inc.
waterwayplastics.com
 805-981-0262
 Mike Tuttobene: miket@waterwayplastics.com
 Good quality, good services, outstanding manufacturer of pool and spa equipment, valves, fitting and custom OEM spa parts

SILVER PARTNERS



Alan Smith Pools
alansmithpools.com
 Alan Smith: alan@alansmithpools.com
 714-628-9494
 Pool Plastering and Re-Surfacing



Alpha West Marketing
www.alphawest.com
 Paul Matthews: pmatthews@alphawest.com
 818-519-6195
 The Alpha West Marketing Group is committed to establishing strong professional relationships that provide the highest possible level of customer service. Our commitment is based on solid product knowledge, long-term customer relationships, and a team effort that focuses on sales and marketing results.



Endless Pools
endlesspools.com/products/fastlane-series/fastlane-pro
 888-997-7946
Fastlane@endlesspools.com
 Endless Pools provides world class swim current and lazy river machines able to be easily added onto any existing in-ground or above ground pool. We offer trade pricing and in need of installers/service providers for our systems.



Haviland
havilandusa.com
 John Bokor: jbokor@havilandusa.com
 616-322-8353
 Established in 1968, Haviland Pool & Spa is a leader in the manufacturing of pool and spa water treatment products. Haviland produces eight house brands including ProTeam and SpaPure, while also private-labeling pool and spa chemicals.



LOU - powered by Evosus
lou@evosus.com
 360-735-9510 x1
 Dan McManus, CEO:
dmcmanus@evosus.com
 360-244-4136
 LOU is cloud business software for retail and service companies who manage inventory across multiple stock sites. The Evosus team built LOU based on 20 years of best practices from 500 pool & hot tub businesses across the U.S.



Mizu Pool Covers
getmizu.com
 801-379-0329
 Andy Hjorth: andy@getmizu.com
 Ben Weekes: ben@getmizu.com
 Safety and quality you can depend on. Mizu Pool Covers is the exclusive factory service and sales company for the Coverstar and Pool Cover Specialists brands in all Western States and Mexico. It is their mission to provide prompt, efficient technical support, pool cover installation training and repair techniques the most cutting-edge pool cover products on the market.



National Pool Route Sales
poolroutesales.com
 877-766-5757
 Charles Baird: cbaird@poolroutesales.com
 The Original Pool Route Brokers: National Pool Route Sales is the industry-leading business broker for pool service and repair. We help drive more profitability by giving you the resources and knowledge you need to succeed.



NC Brands L.P.
ncbrands.com
 203-295-2300
 Jay Bertschy: jay@ncbrands.com
 Chemical manufacturer



Pool Covers Inc.
poolcoversinc.com
 800-662-7665
 Cheryl MacLennan: cmacLennan@poolcoversinc.com
 Claire King: cKing@poolcoversinc.com
 Sales, service and installation of safety swimming pool covers and safety spa covers



Purity Pool Inc.
puritypool.com
 Rich Gross/[Julie Gross:julie.gross@puritypool.com](mailto:julie.gross@puritypool.com)
 800-257-1961 ext. 1
 Purity Pool is the industry leader in professional leaf rakes and other tools for service professionals. Purity Pool focuses on making the longest-lasting and easiest to use products, prioritizing durability and efficiency over cutting corners.



ULTIMATE POOL TOOLS

Ultimate Pool Tools
ultimatepooltools.com
info@ultimatepooltools.com
 858-717-2815 Office
 858-888-0558 Cell
 Ultimate Pool Tools is a group of seasoned pool care professionals that have come together to make better pool care tools that deliver precision-crafted performance.



UltraPure Water Quality, Inc.
www.waterquality.net
 Brian Richardson: brian@waterquality.net
 877-281-7603 ext 237
 UltraPure Water Quality is a manufacturer of Ozone Generators, UV Systems and AOP Systems. Our primary objective is to provide the clearest, cleanest water with the least effort and expense possible.



VacDaddy™
thevacdaddy.com
alan@thevacdaddy.com
 888-536-8186
 Alan Palmer: 970-331-9893
 The VacDaddy™ is a portable pool vacuum system that combines power and light weight to create a more convenient and faster way of cleaning pools.

ASSOCIATE MEMBERS

Alpha Water Systems, Inc.
awspoolsupply.com
 562-408-6447
 Sheila Shaffer:
sheila.alpha.water@gmail.com
 Proud supplier of wholesale pool supplies to the pool professional.

Aqua Creations
aquacreations.com
 805-672-1695
 Rich Dietz: rich@aquacreations.com
 Swimming pool contracting company specializing in the formulation and installation of fiberglass resurfacing

BeST Clear System
A Revolutionary Water Reuse – Recycling System
bestclearsystem.com
 209-629-8485
 Harold Tapley: htapley@bestclearsystem.com
 The BeST Clear System is a futuristic manual or automated media pool filter cleaning method that utilizes our backwash-eco-sustainability-tank, it is a revolutionary and propriety water ReUse system for residential swimming pools.

BHG Sales
bhgsales.com
 714-982-8856
 Ben Gargle: bgargle@bhgsales.com
 Quality Products for the Pool Industry

Blake Sales Associates*
blakesales.net
 800-748-5756
 John Grucky: john.grucky@blakesales.net
 Products which we represent

CAMEREYE
camereye.ai
 Michele Baker: 619-518-3361
 CamerEye™ is the first Artificial Intelligence Smart Fence and safety ecosystem to provide faster distress detection and help save lives.

CCEI USA Inc.
ccei-pool.com
 617-304-5618
 Arthur Schutzberg:
aschutzberg@ccei-pool.com
 CCEI USA is an electrical pool equipment manufacturer, based in Inglewood, California, but with roots in the South of France. For over 37 years, we have manufactured the brightest nicheless lights on the market, connected chemical feeders, low voltage transformers, simple automation, water treatment solutions, and can be connected via Bluetooth or Wi-Fi.

Compass Minerals
compassminerals.com
 913-343-2194
 Tommy Allmon
allmont@compassminerals.com
 Compass Minerals is the leading salt producer in North America and the U.K. We take pride in safely delivering essential mineral products to help keep people safe, feed the world and enrich lives. Our high-quality ProSoft® Pool Salt is formulated for pool professionals and certified by the National Sanitation Foundation. ProSoft Pool Salt is designed to meet or exceed the standards set by leading chlorine generator manufacturers and contains high purity, extra fine crystals that dissolve rapidly.

County Leak Services / The Pool Center
countyleakservices.com
 714-632-0134
 Bill Campbell:
bob.campbell@countyleakservices.com
 Swimming pool and spa leak locating, repairs, remodel

D&D Technologies
www.us.ddtech.com
 714-677-1300
info@ddtechusa.com
 D&D Technologies was founded on child safety and we are committed to preventing toddler drownings worldwide. D&D Technologies is the designer and manufacturer of the MagnaLatch® magnetically triggered safety gate latch and TruClose® self-closing, polymer safety gate hinges. D&D Technologies is the recognized leader in safety and hi-performance gate hardware globally providing the broadest range of gate hardware for every application.

Discount Tires/America's Tires
tires.com
 480-606-6000
 Lori Thomas: Lori.thomas@discounttire.com
 Discount Tire Company is an independent tire and wheel retailer. Discount Tire operates in most of the lower 48 states in the United States and is the largest independent tire and wheel retailer in the world.

Freedom Solar Energy
freedomsolarenergy.net
 760-806-3733
 Kristal Needham: kristal@freedomsolarenergy.net
 Solar Pool Heating System Installation and Service. Solar electric, Solar hot water heating, battery integration and security installations

H2O So Clean Pool & Spa Services
h2osoclean.com
 858-732-5426
 Daniel Schreiber: daniel@h2osoclean.com
 Lead Acquisition, Customer Pre-Screening, and Marketing for Pool and Spa Service Companies throughout San Diego County

Horizon Spa & Pool Parts
horizonparts.com
 520-295-9750
 Bruce Johnson: bruce@horizonparts.com
 Wholesale distributor of pool parts, spa parts, business education

iWallet
iwallet.com
 866-376-4880
 Jim Kolchin: jim@iwallet.com
 iWallet is the #1 processing app that's designed to accept all forms of payments in the field. The revolutionary app gives employees the freedom from hardware and ultimately gives customers different payment options.

Jack's Magic
jacksmagic.com
 727-536-4500
 Nadia Beane: nadia@jacksmagic.com
 Jack Beane: jack@jacksmagic.com
 Manufacturer of pool stain removal chemicals

Kent Westfall Pool Inspections
 442-256-1623
 Kent Westfall, Owner/Pool Inspector:
kwproinspections@gmail.com

LaMotte Company
lamotte.com
 800-344-3100
 Rich DeMoss: rdeboss@lamotte.com
 Robin Myers: rmyers@lamotte.com
 Manufacturer of water testing products

Microglass, LLC
microglassllc.com
 Chris Ziglar: admin@oxiumllc.com
 941-362-1010
 Prolong & Protect The Life Of Plaster, Quartz, & Pebble Finishes

National Plasterers Council
nationalplastererscouncil.com
 847-416-7272
mail@npconline.org

Orenda Technologies
orendatech.com
 Harold N. Evans: info@orendatech.com
 Formulation, manufacture, marketing and sales of specialty chemical water treatment products.

Piranha Pool Product
piranhapoolproducts.com
 951-600-1302
 Jenel Resh: jr@piranhapoolproducts.com
 An industry leader among pool cleaning brands, Piranha's products include leaf nets, poles, and brushes which are available through hundreds of wholesale distributors around the country.

Pool and Hut Tub Alliance/California Pool and Spa Association
cpsa.phta.org
 602-619-2129
 Susan Kregar: skregar@phta.org
 The Pool & Hot Tub Alliance protects and advances the common interests of the industry by providing education, advocacy, standards development, research, and market growth to increase our members' professionalism, knowledge and profitability.

Pool Industry Expo, Inc. (PIE SHOW)
info@poolindustryexpo.com
 650-327-7743 (7PIE)
 PIE has well earned its reputation over the past 34 years, with more than 130 exhibitors per show and attendance ranging as high as 5 to 6 thousand, many of the attendees and exhibitors from those shows are still showing up in Monterey for their "Education Vacation".

Pool Water Products*
poolwaterproducts.com
 James Bledsoe: jbledsoe@poolwater.com
 Richard Holtzworth: 949-756-1666
 Wholesale distributor of swimming pool and spa chemicals and accessories, equipment and parts, electrical and plumbing supplies

Regal Beloit America Inc. / Century
centuryelectricmotor.com
 937-669-6287
 Mandy Pressel: mandy.pressel@regalbeloit.com
 From the innovative leader in pool pump motors, Century® by Regal® offers a full line of high quality pool and spa replacement pump motors

Regenaqua, LLC
regenaqua.com
 408-582-2888
 Paul Williamson: paulw@regenaqua.com
 Regenaqua will revolutionize the water treatment of swimming pools and spas, particularly in arid climates where periodic draining and refill is necessary to "regenerate" water that is chemically saturated and can no longer be properly sanitized. Their patented system regenerates the water without draining even a portion of the existing water as all current reverse osmosis systems require.

Sutro
mysutro.com
 603-493-6212
 Jim Conti
 Complete Pool Maintenance System

Tropical Escapes Pools & Spas, LLC
tropicalescapes.net
 480-789-1435
tropicalescapesaz@gmail.com
 Custom design swimming pool construction. Owner operated with over a century of pool building experience. Licensed, bonded and insured.

US Motors / Nidec
nidec-motor.com
 262-692-2001
 Jim D'Angelo:
jim.d'angelo@nidec-motor.com
 Hank Wiseman:
hank.wiseman@nidec-motor.com
 Nidec Motor Corporation, under the US Motors® brand, produces the most service friendly, energy efficient pool and spa replacement motors in the industry.

Water Savers Co.
 Steve Holcomb and Andi Holcomb
 800-543-0979; 949-955-1233
 Leak detection and repairs for pools and spa

PoolPro

PoolPro is the official magazine of the Independent Pool & Spa Service Association

For more information about our associate members, please visit their web sites. If company representatives are available to speak at chapter meetings, their topics and geographic availability is indicated.

SOLARPOOLSUPPLY



Add a **NEW** product and service to your tool belt today! We are seeking pool professionals to partner with and grow our installation and service referral network across the USA.

DON'T KNOW SOLAR?

WE WILL TRAIN YOU!



SCAN TO APPLY!

Solar Pool Supply, Inc. is an industry leading supplier of premium solar pool heating products. We offer free solar design and layout services utilizing the latest satellite technology to offer a complete package shipped directly to the jobsite.

CONTACT@SOLARPOOLSUPPLY.COM

(619) 312-4822



SwimJoy

SwimEasy

SwimLux