



WHAT'S IN THIS MONTH'S ISSUE

- Ideas for your Chapter Meetings
- IPSSA Webinars
- Officer Elections
- Water Chemistry Complainece Update!

IDEAS AND RESOURCES FOR YOUR CHAPTER MEETINGS

- We know that keeping your membership engaged in monthly meetings can be difficult. Here are some ideas you can implement to help keep your meetings interesting and fresh.
- Discuss Member Benefits available only to IPSSA Members. So far, we have put together programs for Pentair rebates, discounts on education/certification classes, special pricing on goods and services to help you run your business (Windfall), and the ability to streamline your chapter sick route through the SKIMMER platform. All offers and program details can be found here: [IPSSA Member Exclusive Offers - Independent Pool and Spa Service Association](#)
- 2. Watch the IPSSA Webinars as a group - discuss best practices and how to up your game in our industry.
- 3. Member Education - Inform your Members that industry specific classes, certifications, and business related classes are all qualifiers for the IPSSA Education Fund. All IPSSA members can receive up to \$200 per qualified class twice per calendar year.

IPSSA WEBINARS - AVAILABLE TO VIEW AT YOUR LEISURE

Did you miss our most recent webinar with Mark Feldstein of Gardner Pools? If you did you can access this informative webinar on how to Compete, Market, and Grow in this industry.

[Member Exclusive Training Videos - Independent Pool and Spa Service Association \(ipssa.com\)](#)

Also available in our Member's only Webinar Library are:

The Business Side - by David Hawes
Legal Risks in the Pool Service Business by Ray Arouesty

We will be announcing a new webinar this fall also hosted by David Hawes, details to follow.

You must be logged into the member portal to access - to reset your log in credentials contact memberservices@ipssa.com

Will your Chapter Officers be changing? Don't forget to let memberservices@ipssa.com know so they are added to the list for leadership only information and updates

WATER CHEMISTRY WE STILL HAVE MANY MEMBERS OUT OF COMPLIANCE

After our initial audit for Water Chemistry, we had about 1/4 of our non-certified members either test or send forward alternate certification. We still have 146 IPSSA Members who are outside of the one-year requirement to certify (per IPSSA Policy).

How do you know if you have Chapter Members out of compliance? Obtain your most recent Chapter Roster - There is a column for Water Chemistry Certified (Y/N) and their Member Since Date. You can get your most recent chapter roster through memberservices@ipssa.com. Please remember - IPSSA National now accepts several forms of alternate certification. It is up to the individual chapter if they want to accept alternate certification or still require new members to certify via the Water Chemistry Exam. Please see [Water Chemistry - Independent Pool and Spa Service Association \(ipssa.com\)](http://ipssa.com) for the list of acceptable certifications and exam registration process. Copies of accepted certification for the member need to be sent by the [chapter president](#) (or other designated officer) to info@ipssa.com - stating the chapter accepts it as satisfying the water chemistry requirement.

All IPSSA Exams are now available through self-registration at [Water Chemistry - Independent Pool and Spa Service Association \(ipssa.com\)](http://ipssa.com). Please direct your new members to [IPSSA.com](http://ipssa.com) to certify - they will also receive instruction in their new member email.

OTHER RESOURCES YOU MIGHT NEED

- [Water Chemistry Books, Chapter Officer Polos, etc.](#) - Log into the Member Portal and click the shopping cart in the upper right corner. This will take you to the IPSSA Web Store and load your Member Pricing.
- [Need to update your meeting or Chapter info?](#) editor@ipssa.com
- [Having a Membership Table Top or Water Safety Event?](#) Please email info@ipssa.com for supplies - submit this request at least two weeks before your event
- [IPSSA.com Member Portal Access](#): Email memberservices@ipssa.com for log in and password information to be sent